

America This Week: From The Harris Poll

September 2023

John Gerzema, CEO The Harris Poll jgerzema@harrispoll.com

Libby Rodney, CSO The Harris Poll <u>Irodney@harrispoll.com</u>

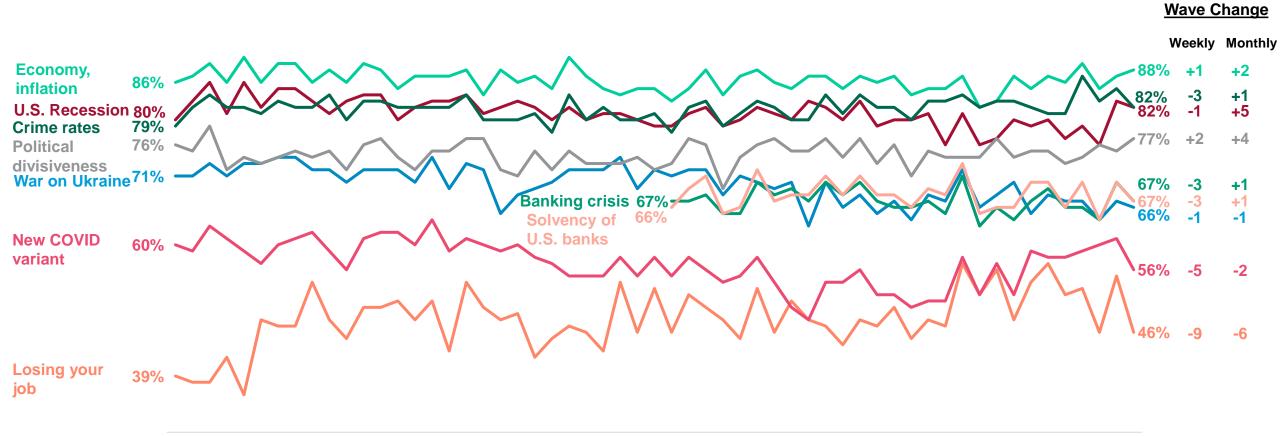


Americans Continue To Live In a Time of "Stacked Crises"

2023



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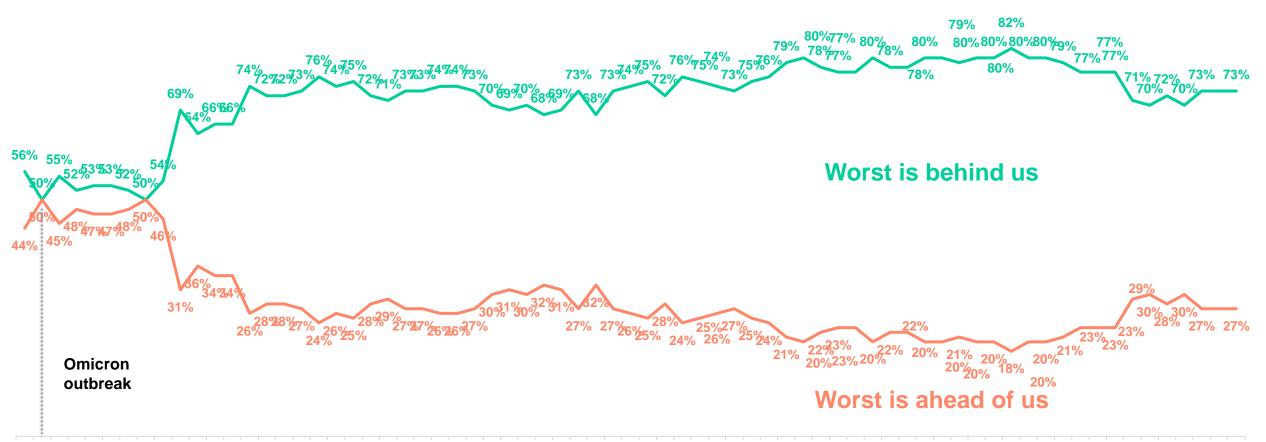


W132 W134 W136 W138 W140 W142 W144 W146 W148 W150 W152 W154 W156 W158 W160 W162 W164 W166 W168 W170 W172 W174 W176 W178 W180 W182 W184 W186 W188 (09/04) (09/18) (10/02) (10/16) (10/30) (11/13) (11/23) (12/11) (12/22) (01/08) (01/22) (02/05) (02/19) (03/05) (03/05) (03/19) (04/02) (04/16) (05/28) (06/11) (06/25) (07/09) (07/23) (08/06) (08/20) (09/03) (09/17) (10/01)

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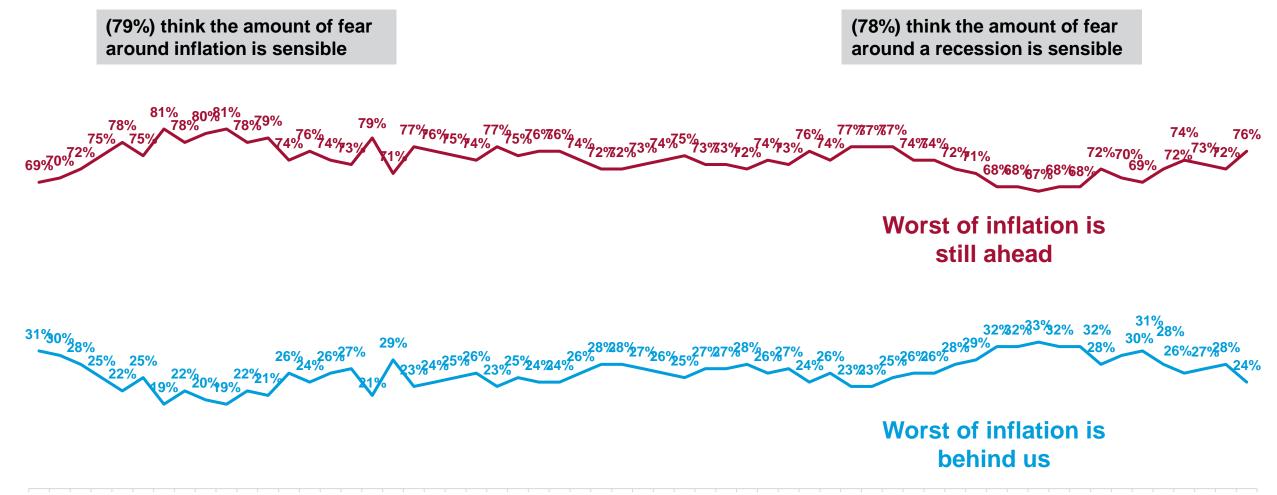


Over A Quarter Fear The Worst Of COVID Is Still To Come



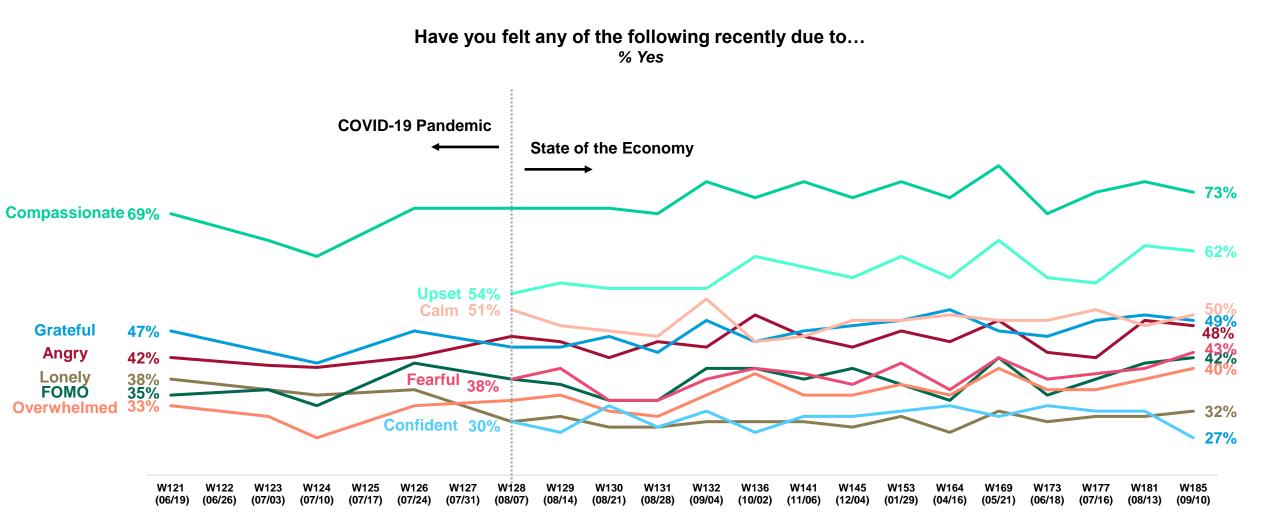
W92 W94 W96 W98 W100 W120 W131 W133 W135 W137 W139 W141 W143 W145 W147 W149 W151 W153 W155 W157 W159 W161 W163 W165 W167 W169 W171 W173 W175 W177 W179 W181 W183 W185 W187 W188 (11/28)(12/12)(12/26)(01/09)(01/23)(06/12)(08/28)(09/11)(09/25)(10/09)(11/20)(12/04)(12/18) (1/1) (01/15)(01/29)(02/12)(02/26)(03/12)(03/26)(04/09)(04/23)(05/07)(05/21)(06/02)(06/18)(07/02)(07/16)(07/30)(08/27)(09/10)(09/24)(10/01) (01/12)(01/29)(02/12)(02/26)(03/12)(03/26)(04/09)(04/23)(05/07)(05/21)(06/02)(06/18)(07/02)(07/16)(07/30)(08/13)(08/27)(09/10)(09/24)(10/01) (01/12)(01/12)(02/12)(02/12)(02/12)(02/26)(03/12)(03/26)(04/09)(04/23)(05/07)(05/21)(06/02)(06/18)(07/02)(07/16)(07/30)(08/13)(08/27)(09/10)(09/24)(10/01) (01/12)(01/1

One Year Later & Americans Still Believe The Worst Of Inflation Is Ahead



W130 W132 W134 W136 W138 W140 W142 W144 W146 W148 W150 W152 W154 W156 W158 W160 W162 W164 W166 W168 W170 W172 W174 W176 W178 W180 W182 W184 W186 W188 (08/21) (09/04) (09/18) (10/2) (10/16) (10/30) (11/13) (11/23) (12/11) (12/22) (01/08) (01/22) (02/05) (02/19) (03/05) (03/19) (04/02) (04/16) (04/30) (05/14) (05/28) (06/11) (06/25) (07/09) (07/23) (08/06) (08/20) (09/03) (09/17) (10/01)

A Nation With Mixed Emotions On The Economy; Only A Quarter Feel Confident



Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23) BASE: GENERAL PUBLIC W185 (n=2076) UTQ04. Have you felt any of the following recently due to the state of the economy (e.g., rising inflation, bear market)? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Majority Of Americans Believe Prices Will Keep Rising Republicans Are Especially Likely To Expect Increases

Now thinking specifically about the following items, do you think prices will continue to increase, stay the same, or decrease in the next few months?



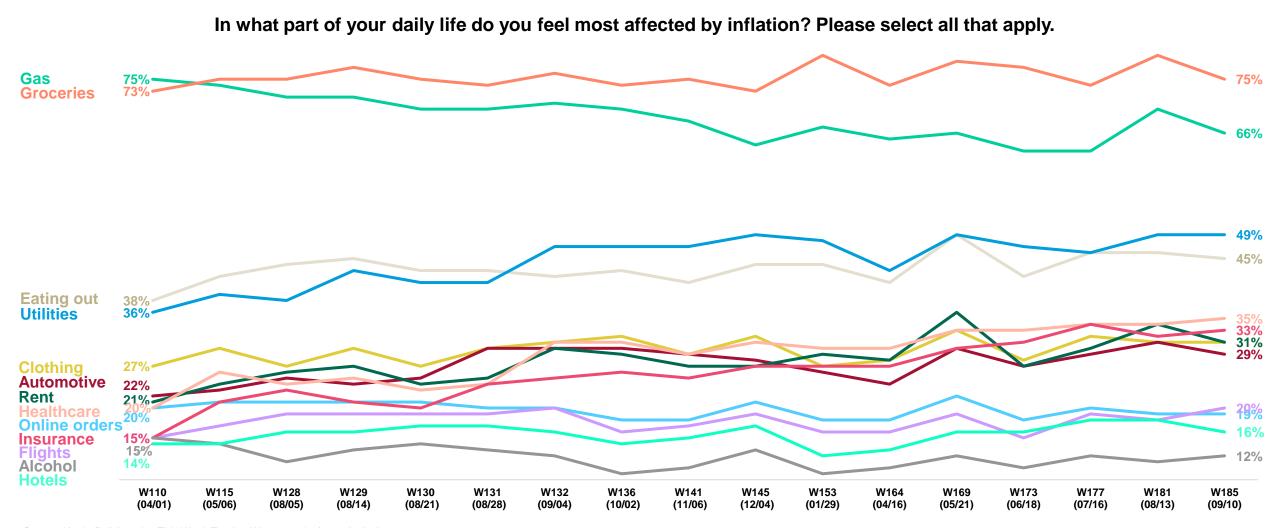
Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23)

BASE: GENERAL PUBLIC W185 (n=2076)

USN18. Now thinking specifically about the following items, do you think prices will continue to increase, stay the same, or decrease in the next few months? Harris Insights & Analytics LLC, A Stagwell Company © 2020

AMERICA THIS WEEK: FROM THE HARRIS POLL

Key Essentials – Gas and Groceries – Dip In Their Budget Burn



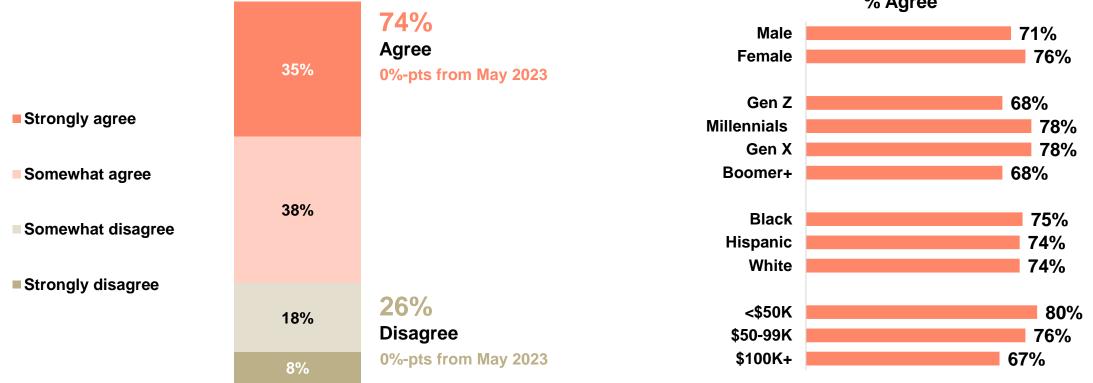
Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23)

BASE: GENERAL PUBLIC W185 (n=2076)

BIN4. In what part of your daily life do you feel most affected by inflation? Please select all that apply. Harris Insights & Analytics LLC, A Stagwell Company © 2020

Three-Quarters Continue To Be Negatively Impacted By Inflation

How much do you agree or disagree that rising inflation is negatively impacting your ability to afford your monthly budget?



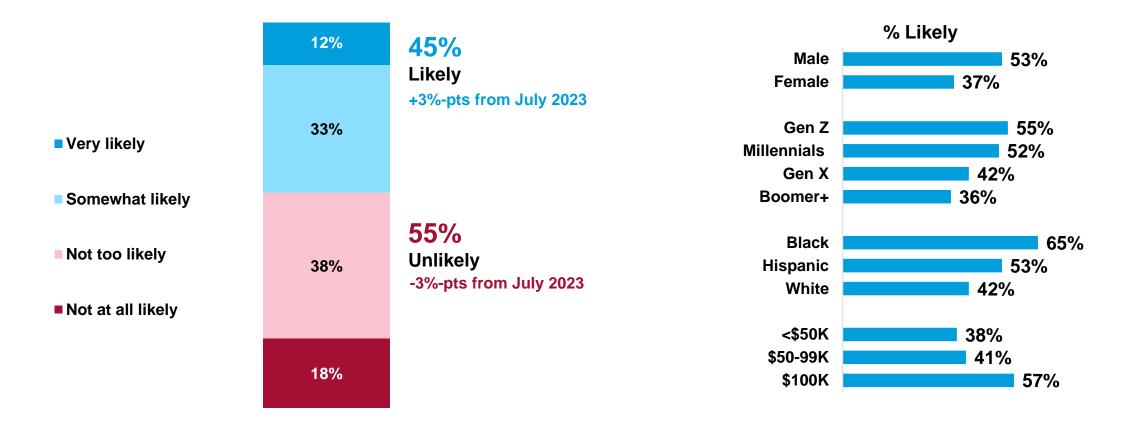
% Agree

Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23) BASE: GENERAL PUBLIC W185 (n=2076)

TND04. How much do you agree or disagree that rising inflation is negatively impacting your ability to afford your monthly budget? Harris Insights & Analytics LLC, A Stagwell Company © 2020

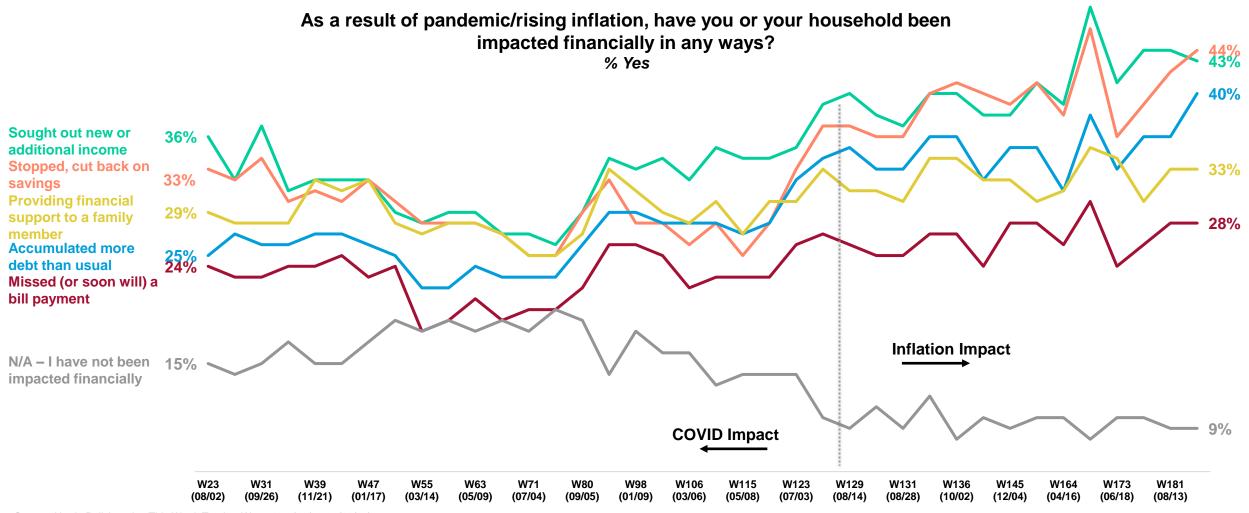
Americans Are Split If Inflation Will Taper Off By 2024 Yet – Gender, Age, Race, And Income Differences Arise

How likely or unlikely do you think it is that rising inflation will taper off and decrease by 2024?



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A Third Of Americans Provided Financial Assistance To Family Due To Inflation

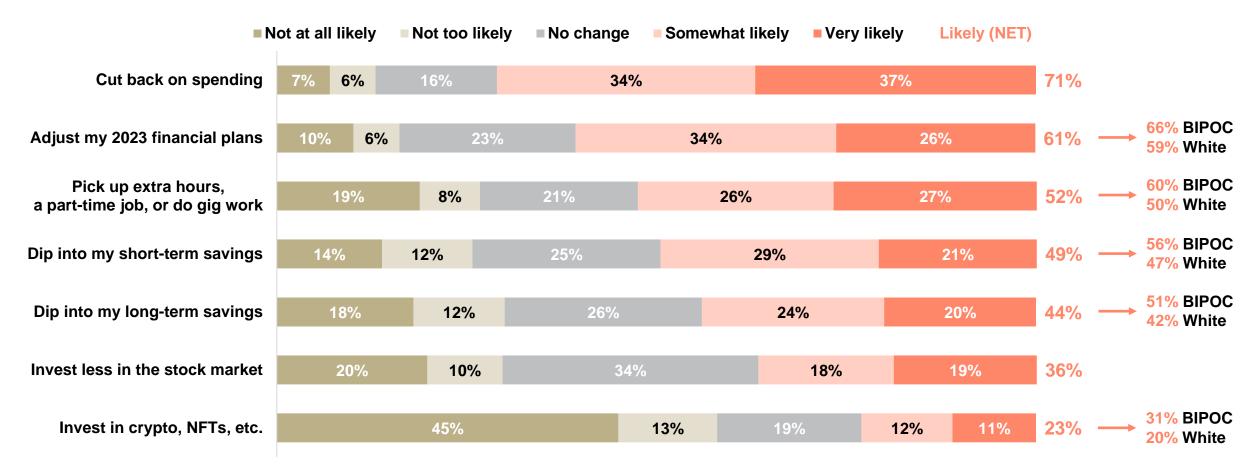


Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23)

BASE: GENERAL PUBLIC W185 (n=2076)

UTQ03. As a result of rising inflation, have you or your household been impacted financially in any of the following ways? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Americans Are Likely To Start Cutting Back & Adjusting Their Financial Plans



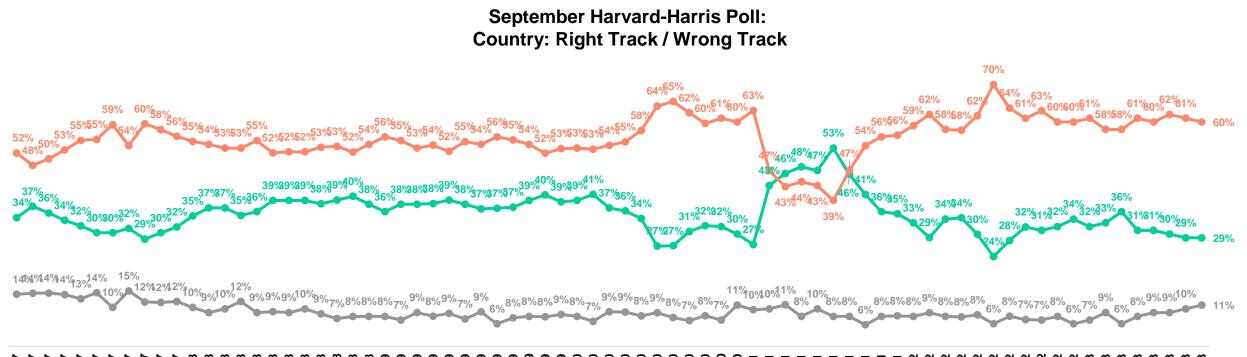
How likely are you to do the following right now?

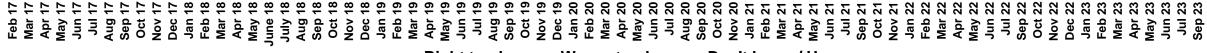
Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23) <u>BASE: GENERAL PUBLIC W185 (n=2076)</u> STK06. How likely are you to do the following right now? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Voter Outlook Harvard CAPS-Harris Poll (September 12-14, 2023)

HARVARD-HARRIS POLL: SEPTEMBER 2023

Views Of The Direction Of The Country Remain Low Less Than 3 In 10 Saying We're On The "Right Track"





---Right track ----Wrong track ----Don't know / Unsure

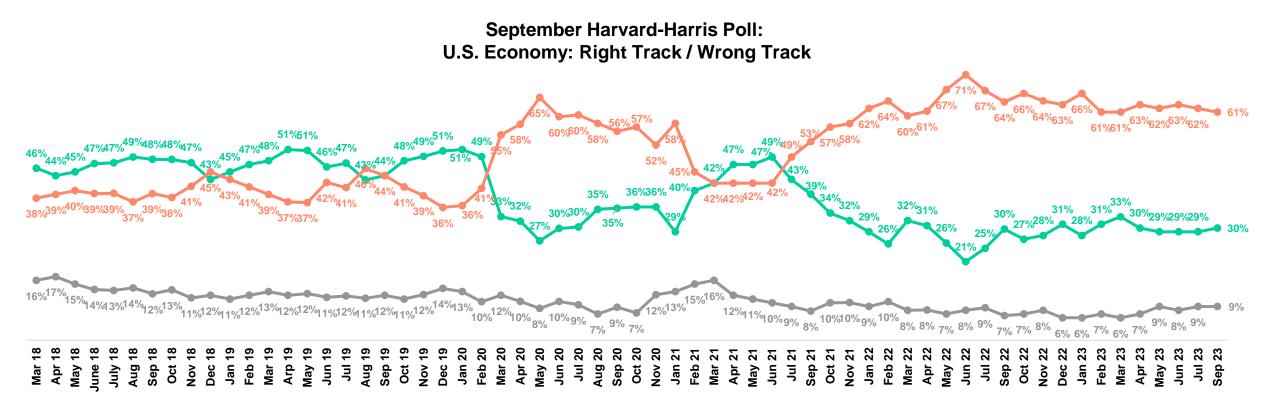
% Who Say "Right Track"

									•						
	05/22	06/22	07/22	09/22	10/22	11/22	12/22	01/23	02/23	03/23	04/23	05/23	06/23	07/23	09/23
GOP	15%	9%	12%	13%	14%	12%	18%	14%	18%	19%	14%	14%	10%	14%	13%
DEM	55%	45%	51%	59%	55%	60%	58%	57%	55%	58%	54%	55%	54%	51%	50%
IND	17%	15%	18%	21%	19%	20%	22%	21%	23%	27%	22%	20%	21%	19%	21%



Source: Harvard CAPS-Harris Poll (September 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020 13

Perception Of The U.S. Economy Remains Low As Well



---Right track ----Wrong track ----Don't know / Unsure

% Who Say "Right Track"

	04/22	05/22	06/22	07/22	09/22	10/22	11/22	12/22	01/23	02/23	03/23	04/23	05/23	06/23	07/23	09/23
GOP	11%	12%	8%	11%	12%	13%	11%	17%	12%	16%	1 9 %	12%	14%	11%	13%	14%
DEM	58%	47%	39%	43%	55%	49%	53%	52%	50%	53%	58%	54%	55%	51%	51%	50%
IND	19%	15%	14%	17%	19%	17%	17%	21%	1 9 %	23%	27%	20%	20%	22%	18%	23%



Source: Harvard CAPS-Harris Poll (September 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020 14

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Perceived Strength Of The U.S. Economy Continues To Be Below 50% Unchanged Since April

September Harvard-Harris Poll: How strong do you think the U.S. economy is today?

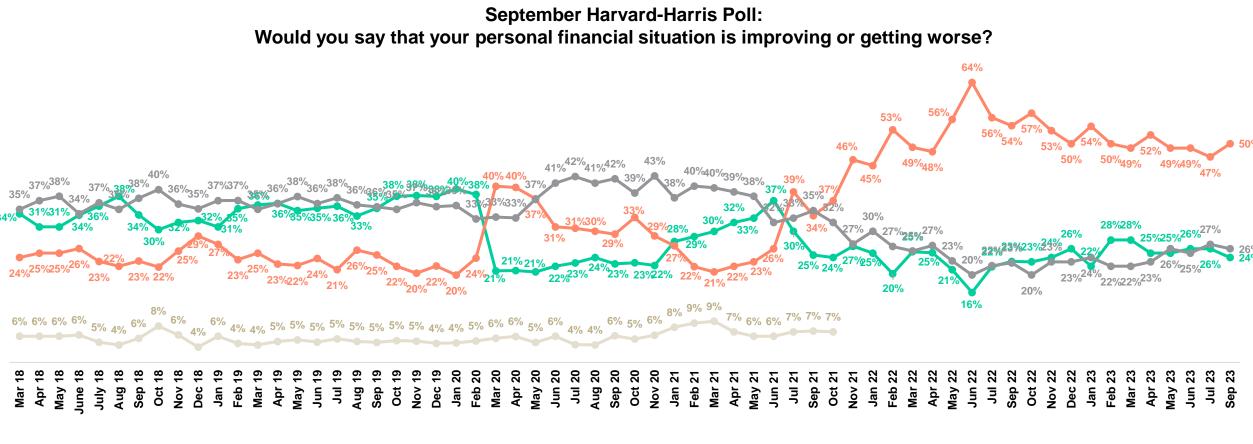








Half Of Voters Say Their Personal Financial Situation Is Getting Worse



Improving — Getting worse — Just as well off — No opinion

HARRIS POLL

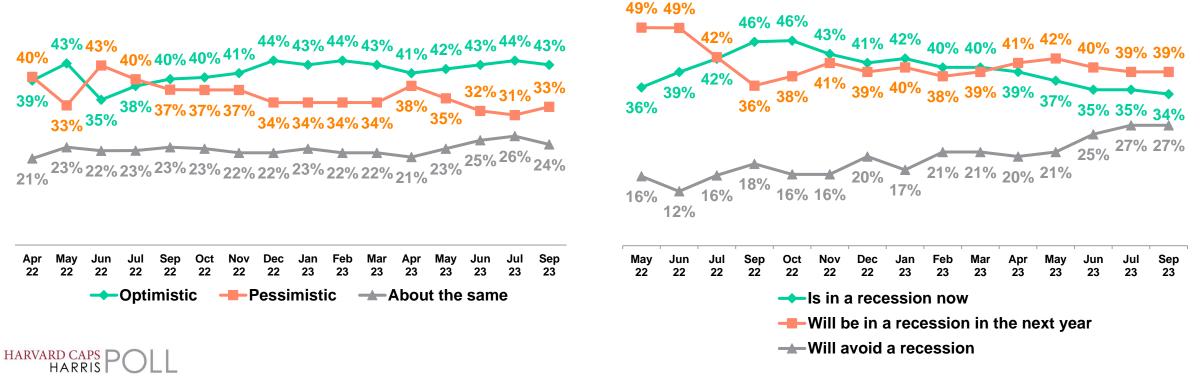
Source: Harvard CAPS-Harris Poll (September 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020 "No opinion" removed as response option in November 16 2021

More Americans Are Optimistic About Their Life Over The Next Year With Pessimism Decreasing Since April

September Harvard-Harris Poll:

In general, are you feeling optimistic or pessimistic about your life over the next year?

Do you think the U.S. is in a recession now, will be in a recession in the next year or most likely will avoid a recession?



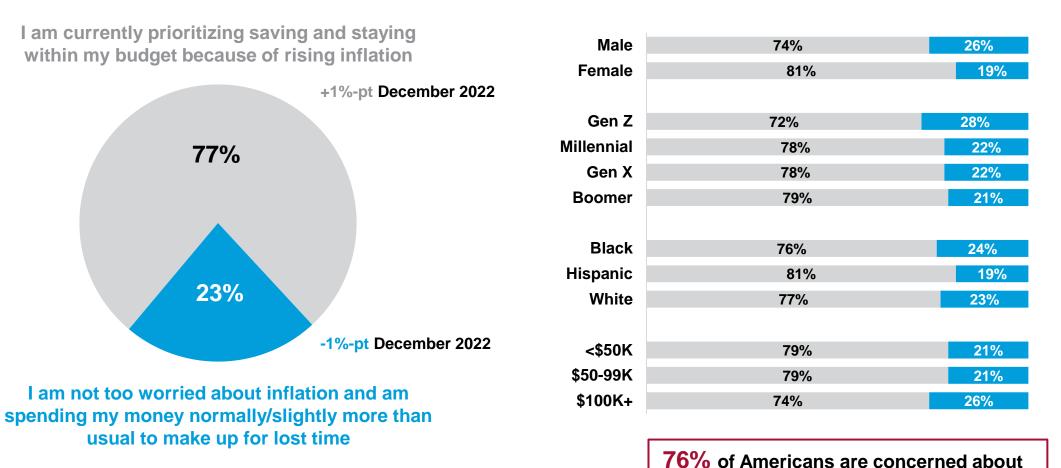
Source: Harvard CAPS-Harris Poll (September 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020

MONTHLY TREND PULSE

Shifting Consumerism

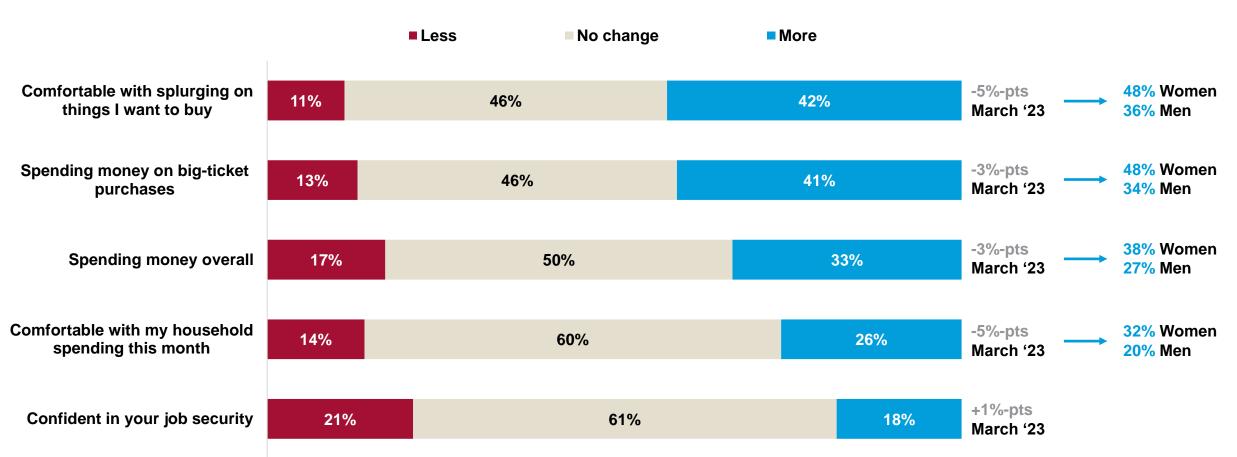
Nothing's Changed: Majority Of Americans Still Prioritize Saving Over Spending

At this moment in time, which would you say you are prioritizing more?



affording their living expenses

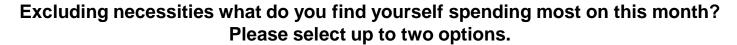
-Just A Quarter Of Americans Were Comfortable With Their Household Spending

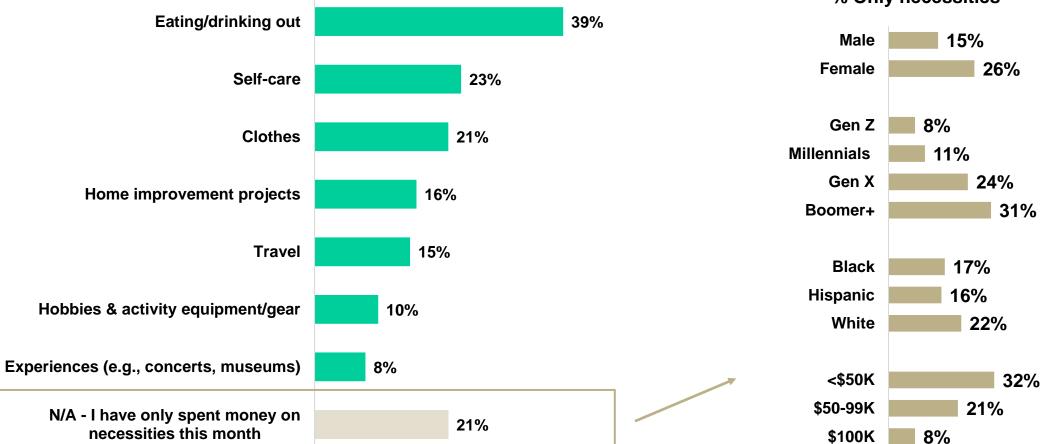


Compared to last month, are you more or less...

Source: Harris Poll COVID19 Tracker Wave 186 (09/15-09/17/23) BASE: GENERAL PUBLIC W186 (n=2096) TND11A. Compared to last month, are you more or less...? Harris Insights & Analytics LLC, A Stagwell Company © 2020

As A Fifth Of Americans Only Had Enough Money For Necessities This Month





% Only necessities

Source: Harris Poll COVID19 Tracker Wave 186 (09/15-09/17/23)

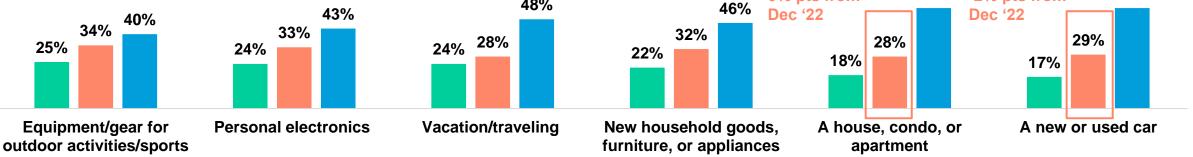
BASE: GENERAL PUBLIC W186 (n=2096)

TND13. Excluding necessities (e.g., rent, insurance, groceries, etc.), what do you find yourself spending most on this month? Please select up to two options. Harris Insights & Analytics LLC, A Stagwell Company © 2020 -

But Pent-Up Demand Is Simmering For Big Ticket Items Such As Houses, Cars

Thinking about the things you haven't been able to do for the past two years or have been limited to do because of COVID and the economy... Has your spending changed in any of these ways across the following?

Started spending on again Planning to buy/spend soon Saving up for 47% 43% 38% 35% 37% 37% 33% 32% ^{35%} 33% 30% 32% 30% 30% 29% 28% 27% 24% **Streaming services New clothes** Gym memberships Home office supplies **Concerts or sporting** Dining out at restaurants and bars and/or equipment events 54% -2%-pts from 54% 0%-pts from 48%



Among those that spend/save money on these

Source: Harris Poll COVID19 Tracker Wave 186 (09/15-09/17/23) BASE: Excl, N/A GENERAL PUBLIC W186 (bases varv)

UTQ01. Thinking about the things you haven't been able to do for the past two years or have been limited to do because of COVID and the economy. Have you started spending on any of the following again, or are you planning to buy soon or saving up to buy in the near future?

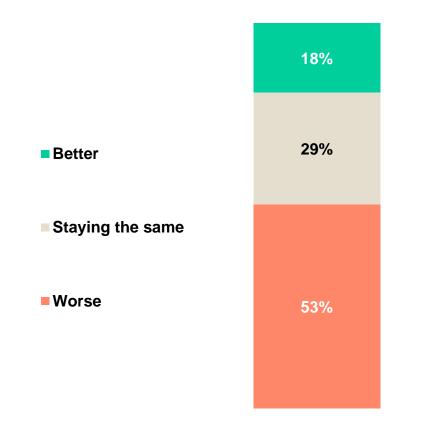
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HARRIS POLL IN THE MEDIA

Americans Fail Econ 101

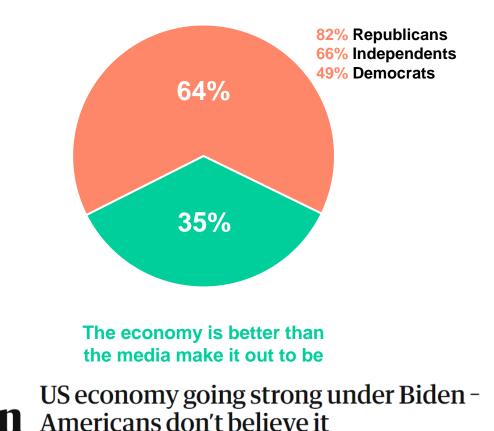
Americans Don't Believe The Good Economic News More Believe The Economy Is Getting Worse

Do you believe the economy is getting better, staying the same, or getting worse?



Which of the following statements regarding the current economy do you believe to be true?

The economy is worse than the media make it out to be



Source: Harris Poll America This Week Tracker Wave 184 (09/01-09/03/2023) BASE: GENERAL PUBLIC W184 (n=2055)

GRD02. Do you believe the economy is getting better, staying the same, or getting worse? GRD01. Which of the following statements regarding the current economy do you believe to be true? Harris Insights & Analytics LLC, A Stagwell Company © 2020 -

AMERICA THIS WEEK: FROM THE HARRIS POLL

And They're Failing Economic Pop Quizzes

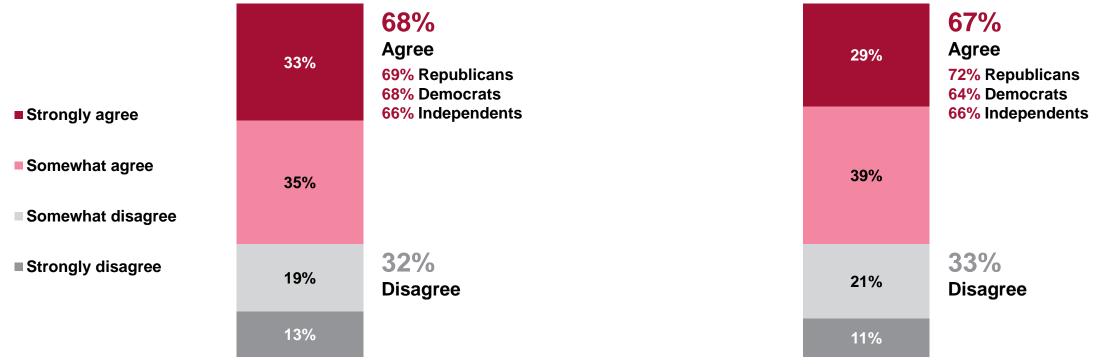
Unemployment is nearing a The U.S. economy is Inflation is increasing 50-year high shrinking this year 80% Republican 70% Independent 60% Republican 72% Republican 67% Democrat **53%** Independent 63% Independent 51% **69%** 59% 31% 41% 49% 60% Democrat 56% Democrat Unemployment is nearing a The U.S. economy is growing Inflation is easing **50-year low** this year True <u>True</u> True

Which of the following statements regarding the current economy do you believe to be true?

Source: Harris Poll America This Week Tracker Wave 184 (09/01-09/03/2023) <u>BASE: GENERAL PUBLIC W184 (n=2055)</u> GRD01. Which of the following statements regarding the current economy do you believe to be true? Harris Insights & Analytics LLC, A Stagwell Company © 2020 -

Economic Confidence Hindered By Squeezed Finances, No Trickle-Down Effects

How much do you agree or disagree with the following statements?



It's difficult to be happy about positive economic news when I feel financially squeezed each month

I don't feel any positive effects of the good economic news today on my own financial situation

HARRIS POLL IN THE MEDIA

Save, Splurge, (Don't) Stress





Even In Face Of Economic Uncertainty, Consumers Are Still Finding Ways To Treat Themselves

In the pursuit of happiness during the economic downturn, consumers are adopting a **splitbrain budget:** A mentality that is willing to cut back on the basics to splurge on the luxuries. This allows consumers to simply indulge in the products, services, and experiences that remind them of the joys of the good life.

69%

of Americans have cut out more "in-between" spending this year

(i.e., cutting out things I don't care about that much in order to splurge on other items, cover basic needs, invest more, etc.)

56%

of Americans agree, "I deserve to treat myself to more expensive purchases after surviving the last few years

(e.g., the pandemic, inflation, etc.)"



Money Mindset Survey Dualities in Saving & Splurging

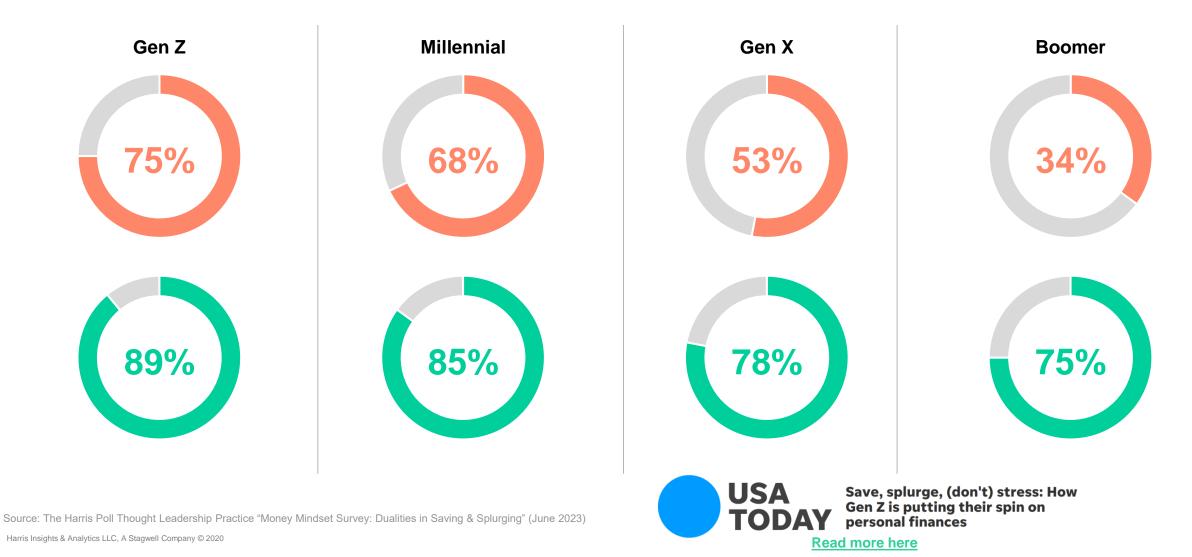
June 2023 • The Harris Poll Thought Leadership Practice



Gen Z Is Both Splurging & Spending – More Than Any Other Generation

% who have splurged on something in 2023 | % who have saved for something in 2023

-

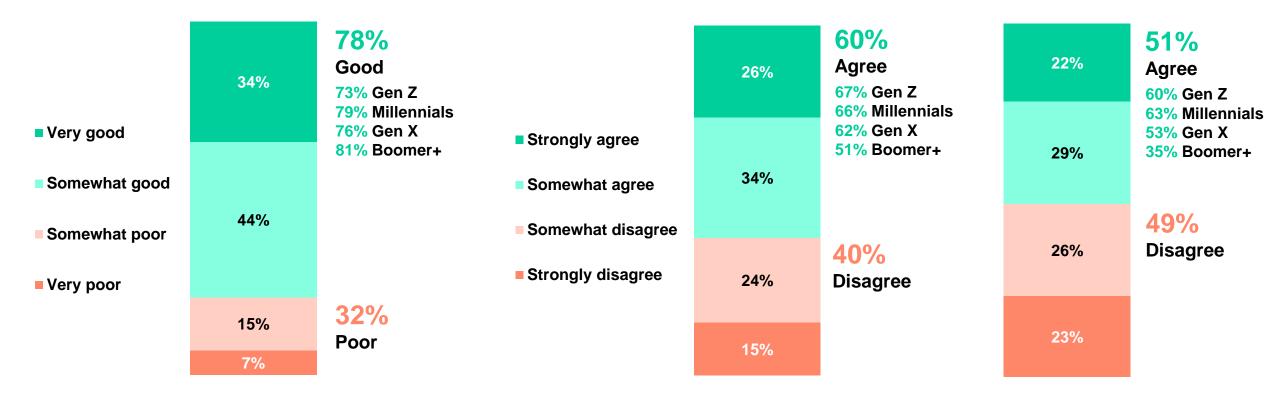


-But, Overall Financial Security, Fears Of Emergency Still Present For Americans **Even For Those Spendy Gen Z Consumers**

How would you rate the following?

Managing your bills each month

How much do you agree or disagree with the following?



I doubt I will feel financially secure anytime soon

I am one financial emergency away from being completely under water

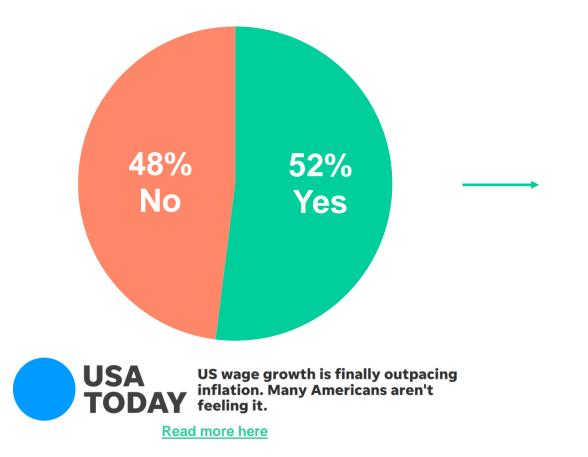
Source: Harris Poll America This Week Tracker Wave 183 (08/25-08/27/2023) BASE: GENERAL PUBLIC W183 (n=2117) USA01. How would you rate the following? USA02. How much do you agree or disagree with the following statements? Harris Insights & Analytics LLC, A Stagwell Company © 2020

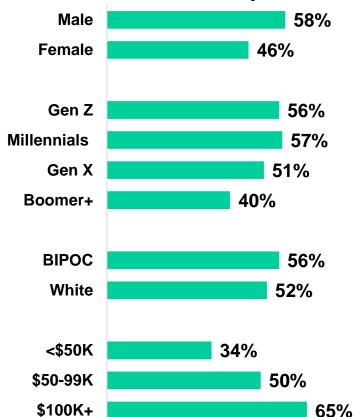
Employees Aren't Feeling Their Raises

Just Half Of Employed Americans Received A Pay Increase In Last Year HHI, Male, & Younger Americans More Likely To Have Seen Pay Jump

Have you had a pay increase in the last year?

Among employed Americans





% Yes, Received A Pay Increase

Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23) BASE: EMPLOYED W185 (n=1366)

USA15. In recent months, the average annual wage growth has outpaced annual inflation, increasing purchasing power for Americans. Have you had a pay increase in the last year? Harris Insights & Analytics LLC, A Stagwell Company © 2020

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Yet For Many, The Pay Increase Wasn't Enough For Full Financial Confidence But It Did Help Ease Some Inflation & Consumer Spending Pain

Thinking about your pay increase in the last year, how much do you agree or

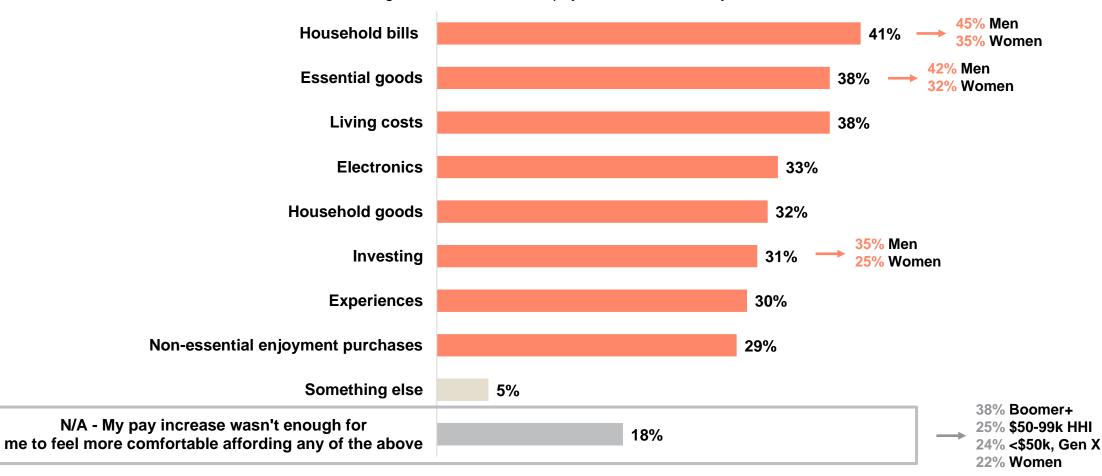
disagree with the following statements?

Among those who received a pay increase in the last year

Strongly o	disagree	Somewhat disagre	e Somewhat agree	Strongly agree Agree N	ET	
I would need another pay increase to feel fully confident in my financial health.	7%	15%	41%	37%	78% →	80% Men 76% Women
My pay increase eased my financial stress from inflation	10%	20%	42%	28%	70% →	75% Men 63% Women
My pay increase allowed me to make additional purchases I couldn't before	9%	24%	38%	29%	67% →	72% Men 60% Women

As For A Fifth, The Pay Increase Didn't Bring Any Comfort In Their Spending

Has your recent pay increase allowed you to comfortably afford any of the following that you otherwise couldn't have before? Please select all that apply.



Among those who received a pay increase in the last year

Source: Harris Poll America This Week Tracker Wave 185 (09/08-09/10/23)

BASE: RECEIVED A PAY INCREASE IN THE NEXT YEAR W185 (n=736)

USA15c. Has your recent pay increase allowed you to comfortably afford any of the following that you otherwise couldn't have before? Please select all that apply.

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Thank you!

John Gerzema, CEO jgerzema@harrispoll.com

Libby Rodney, CSO Irodney@harrispoll.com