

America This Week: From The Harris Poll

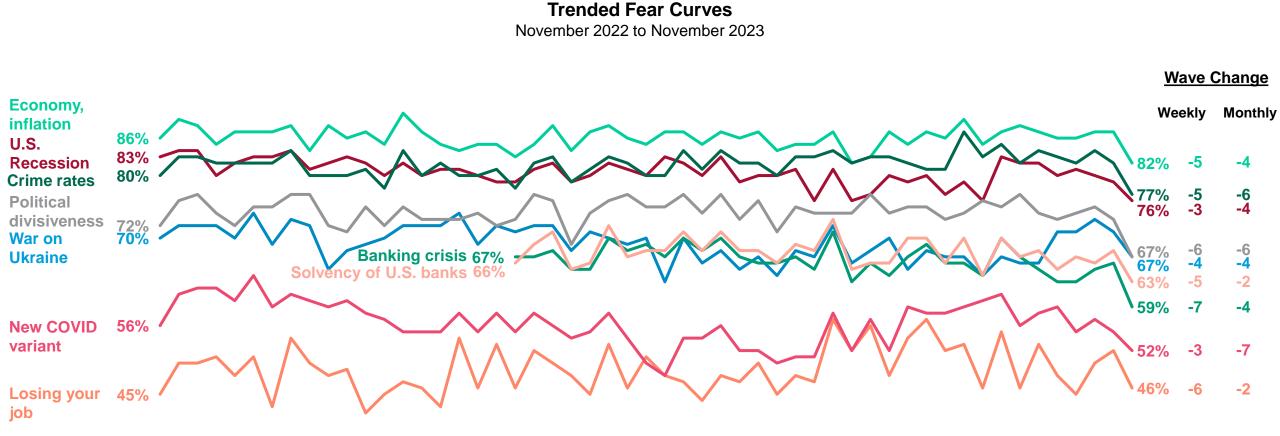
October 2023

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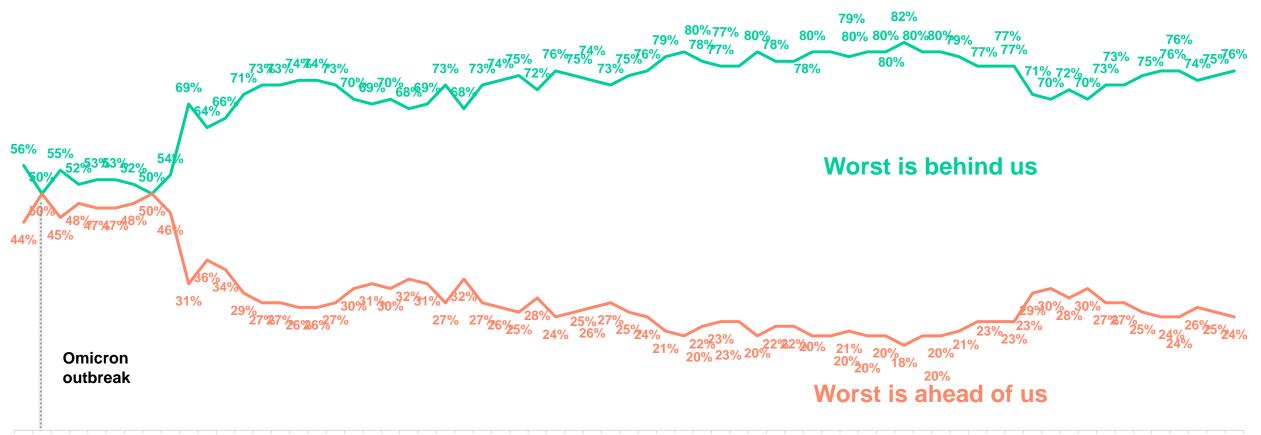
Americans Continue To Live In a Time of "Stacked Crises"



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W142 W144 W146 W148 W150 W152 W154 W156 W158 W160 W162 W164 W166 W168 W170 W172 W174 W176 W178 W180 W182 W184 W186 W188 W190 W192 W194 (11/13) (11/23) (12/11) (12/22) (01/08) (01/22) (02/05) (02/19) (03/05) (03/19) (04/02) (04/16) (04/30) (05/14) (05/28) (06/11) (06/25) (07/09) (07/23) (08/06) (08/20) (09/03) (09/17) (10/01) (10/15) (10/29) (11/12)

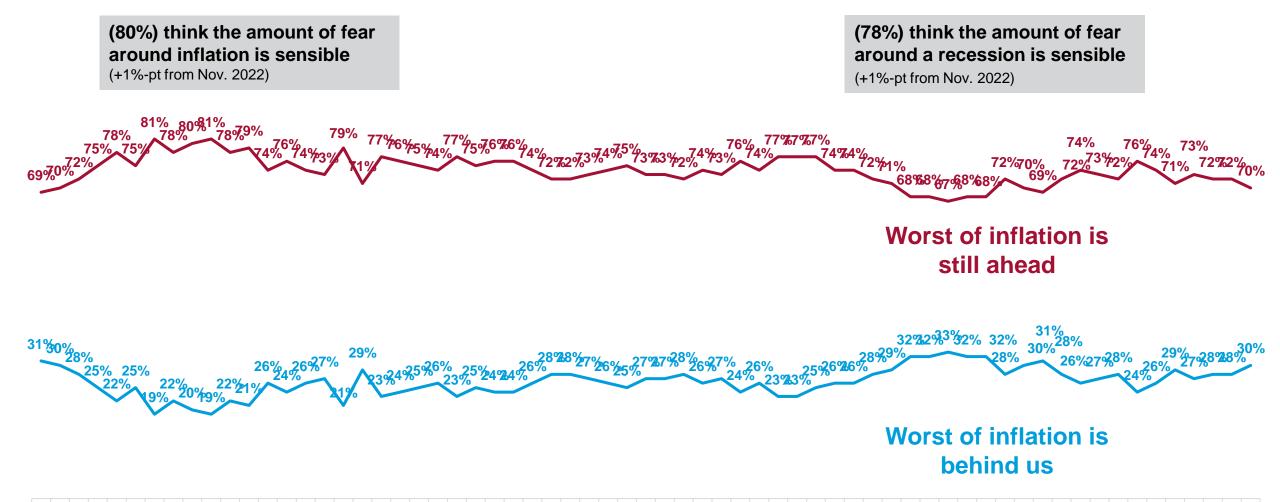
Optimism Holding Strong That The Worst Of COVID Is Behind Us



W92 W94 W96 W98 W100 W120 W140 W142 W144 W146 W148 W150 W152 W154 W156 W158 W160 W162 W164 W166 W168 W170 W172 W174 W176 W178 W180 W182 W184 W186 W188 W190 W192 W194 (11/28) (12/12) (12/26) (01/09) (01/23) (06/12) (10/30) (11/13) (11/23) (12/11) (12/22) (01/08) (01/22) (02/05) (02/19) (03/05) (03/19) (04/02) (04/16) (04/30) (05/14) (05/28) (06/11) (06/25) (07/09) (07/23) (08/06) (08/20) (09/03) (09/17) (10/01) (10/15) (10/29) (10/29) (10/29) (02/19) (03/05) (03/19) (04/02) (04/16) (04/30) (05/14) (05/28) (06/11) (06/25) (07/09) (07/23) (08/06) (08/20) (09/03) (09/17) (10/01) (10/15) (10/29) (10/29) (10/29) (01/29) (01/29) (01/29) (01/28) (01/29)

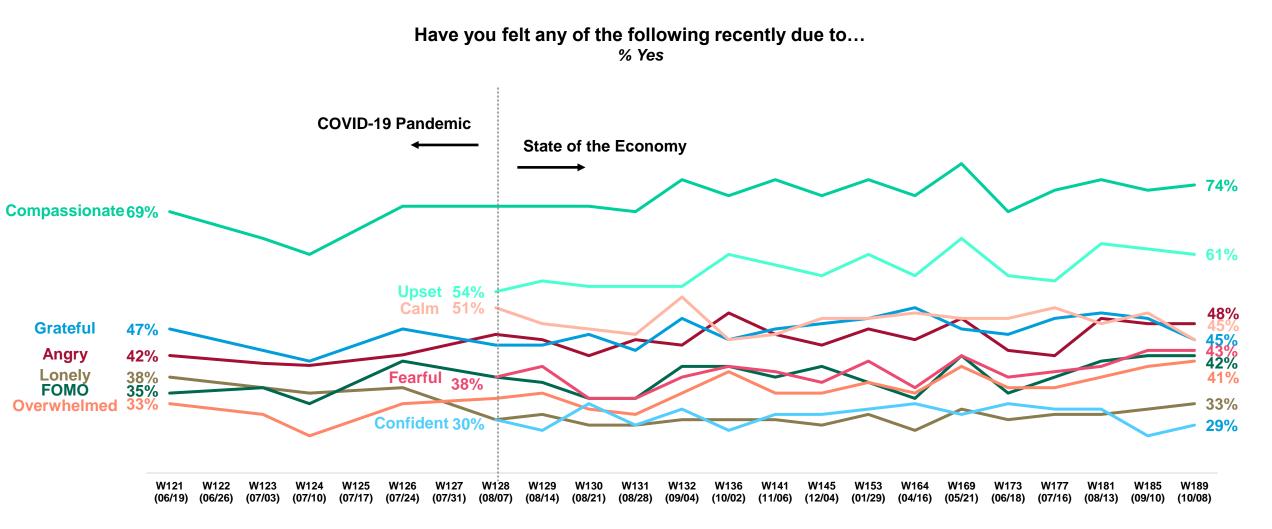
AMERICA THIS WEEK: FROM THE HARRIS POLL

But 7 In 10 Americans Still Believe The Worst Of Inflation Is Yet to Come



W130 W132 W134 W136 W138 W140 W142 W144 W146 W148 W150 W152 W154 W156 W158 W160 W162 W164 W166 W168 W170 W172 W174 W176 W178 W180 W182 W184 W186 W188 W190 W192 W194 (08/21) (09/04) (09/04) (09/04) (10/16) (10/30) (11/13) (11/23) (12/11) (12/22) (01/08) (01/22) (02/05) (02/19) (03/05) (03/19) (04/02) (04/16) (04/30) (05/14) (05/28) (06/11) (06/25) (07/09) (07/23) (08/06) (08/20) (09/03) (09/17) (10/01) (10/15) (10/29) (11/12)

A Nation With Mixed Emotions On The Economy; 6 In 10 Remain Upset



Source: Harris Poll America This Week Tracker Wave 189 (10/06-10/08/2023) <u>BASE: GENERAL PUBLIC W189 (n=2061)</u> UTQ04. Have you felt any of the following recently due to the state of the economy (e.g., rising inflation, bear market)?

Harris Insights & Analytics LLC, A Stagwell Company © 2020

Majority Of Americans Believe Prices Will Keep Rising Lower HHI More Likely To Think Prices Will Continue To Jump Up

Now thinking specifically about the following items, do you think prices will continue to increase, stay the same, or decrease in the next few months?

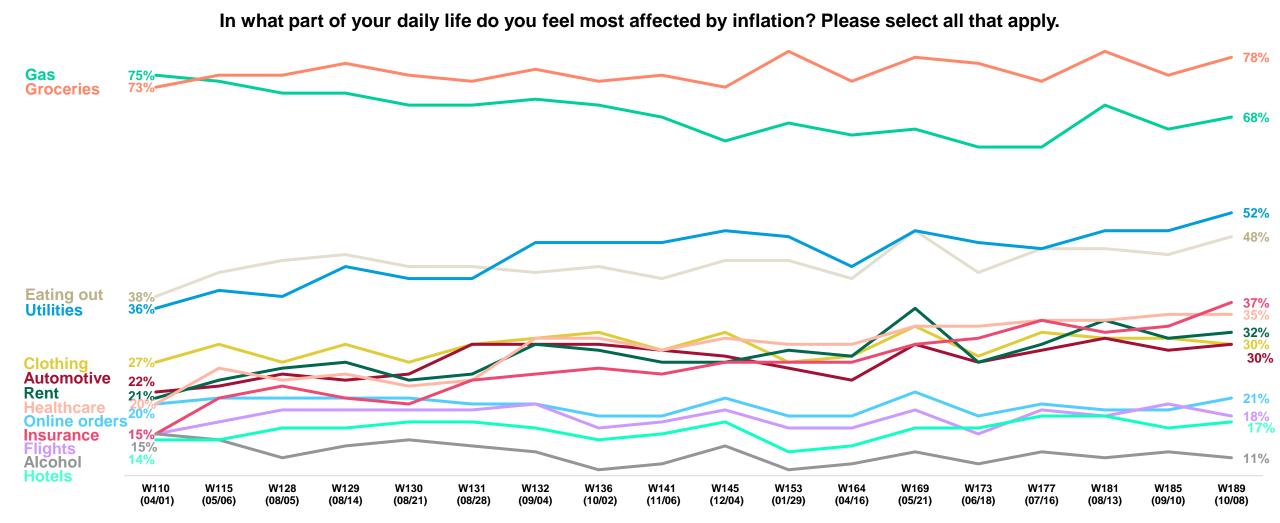


Source: Harris Poll America This Week Tracker Wave 189 (10/06-10/08/2023)

BASE: GENERAL PUBLIC W189 (n=2061)

USN18. Now thinking specifically about the following items, do you think prices will continue to increase, stay the same, or decrease in the next few months? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Americans Notice Impact Of Gas, Groceries, Utilities Prices More This Month

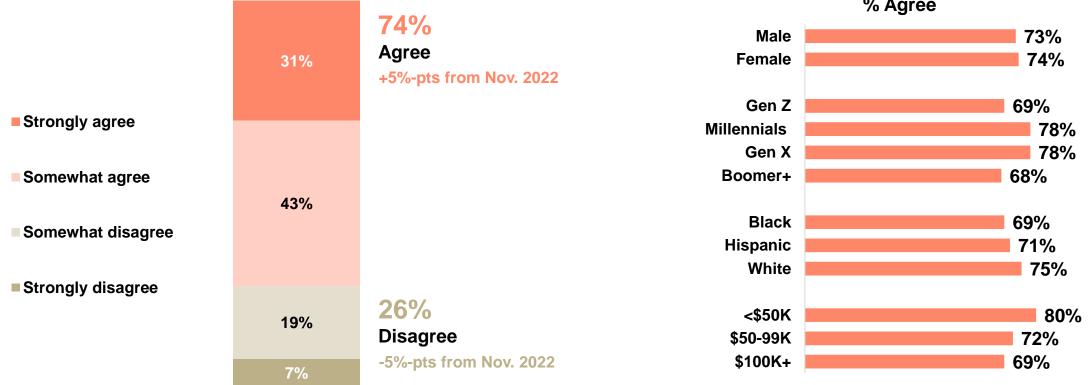


Source: Harris Poll America This Week Tracker Wave 189 (10/06-10/08/2023) BASE: GENERAL PUBLIC W189 (n=2061)

BIN4. In what part of your daily life do you feel most affected by inflation? Please select all that apply. Harris Insights & Analytics LLC, A Stagwell Company © 2020

More Americans Impacted By Inflation Today Then Same Time Last Year

How much do you agree or disagree that rising inflation is negatively impacting your ability to afford your monthly budget?



% Agree

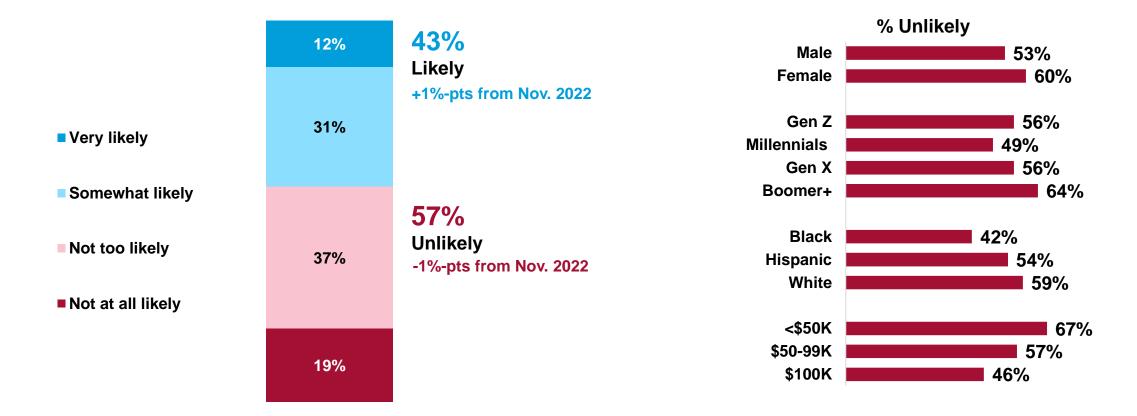
Source: Harris Poll America This Week Tracker Wave 189 (10/06-10/08/2023) BASE: GENERAL PUBLIC W189 (n=2061)

TND04. How much do you agree or disagree that rising inflation is negatively impacting your ability to afford your monthly budget? Harris Insights & Analytics LLC, A Stagwell Company © 2020

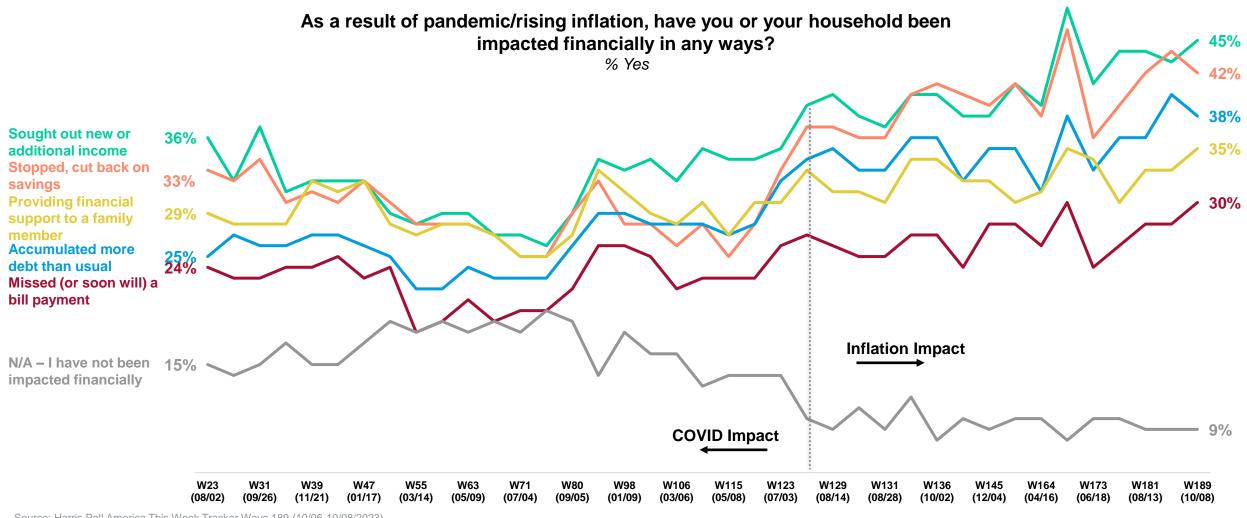
AMERICA THIS WEEK: FROM THE HARRIS POLL

Over Half Of Americans Doubt Inflation Will Taper Off By 2024

How likely or unlikely do you think it is that rising inflation will taper off and decrease by 2024?



Nearly Half Of Americans Have Needed To Seek Out New/Additional Income

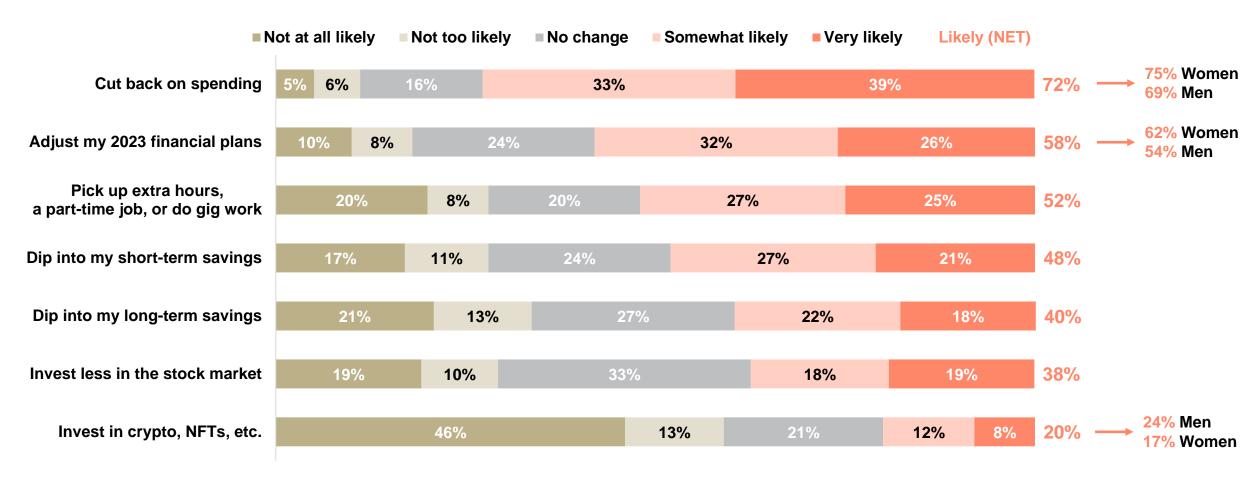


Source: Harris Poll America This Week Tracker Wave 189 (10/06-10/08/2023)

BASE: GENERAL PUBLIC W189 (n=2061)

UTQ03. As a result of rising inflation, have you or your household been impacted financially in any of the following ways? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Cutting Back & Adjusting Financial Plans Likely For Americans



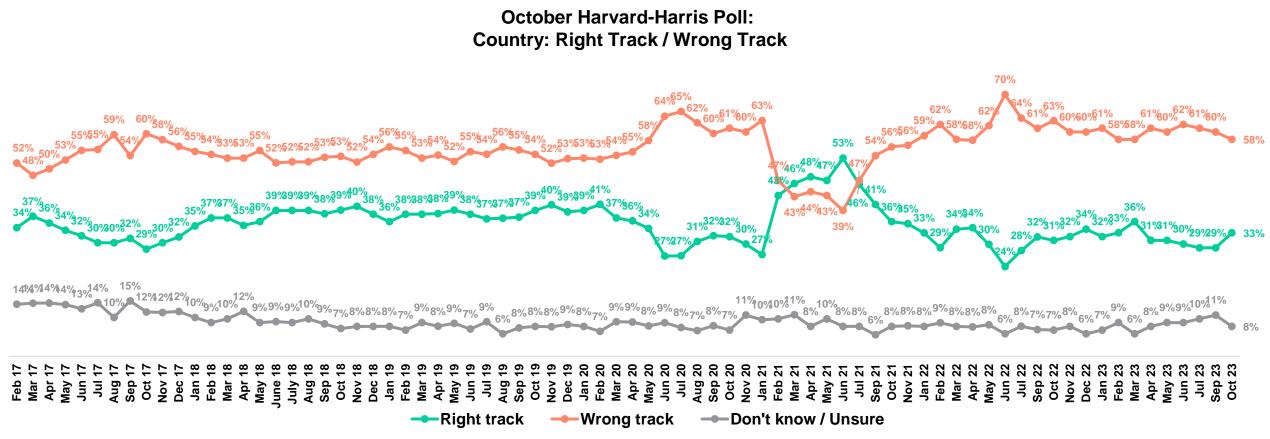
How likely are you to do the following right now?

Source: Harris Poll America This Week Tracker Wave 189 (10/06-10/08/2023) <u>BASE: GENERAL PUBLIC W189 (n=2061)</u> STK06. How likely are you to do the following right now? Harris Insights & Analytics LLC, A Stagwell Company © 2020

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Voter Outlook Harvard CAPS-Harris Poll (October 18-19, 2023)

1 In 3 Say The Country Is On The "Right Track," A Slight Uptick From Last Month



% Who Say "Right Track"	%	Who	Sav	"Rig	ht ⁻	Frack '
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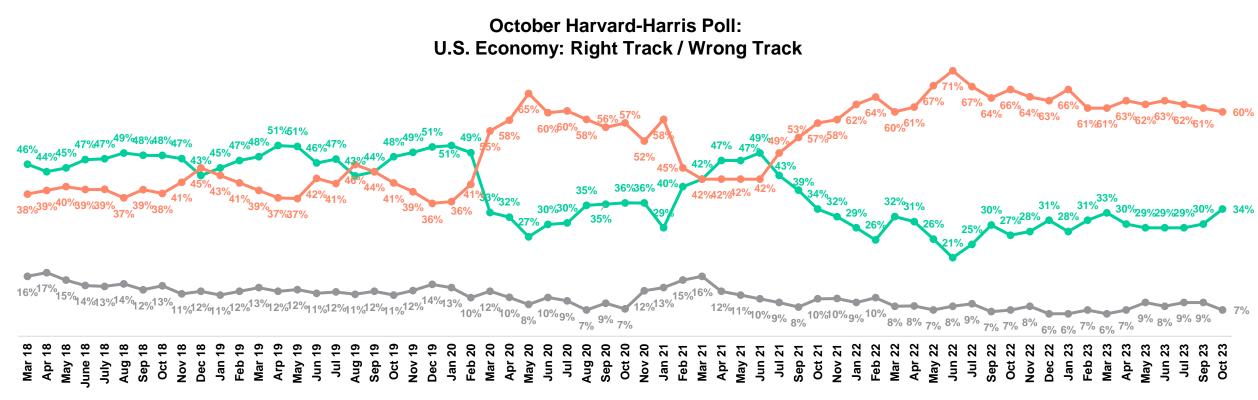
	11/22	12/22	01/23	02/23	03/23	04/23	05/23	06/23	07/23	09/23	10/23
GOP	12%	18%	14%	18%	19%	14%	14%	10%	14%	13%	14%
DEM	60%	58%	57%	55%	58%	54%	55%	54%	51%	50%	58%
IND	20%	22%	21%	23%	27%	22%	20%	21%	19%	21%	22%

13



Source: Harvard CAPS-Harris Poll (October 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020

One-Third Also Say The U.S. Economy Is On The Right Track



---Right track ----Wrong track ----Don't know / Unsure

	11/22	12/22	01/23	02/23	03/23	04/23	05/23	06/23	07/23	09/23	10/23
GOP	11%	17%	12%	16%	19%	12%	14%	11%	13%	14%	13%
DEM	53%	52%	50%	53%	58%	54%	55%	51%	51%	50%	58%
IND	17%	21%	19%	23%	27%	20%	20%	22%	18%	23%	25%



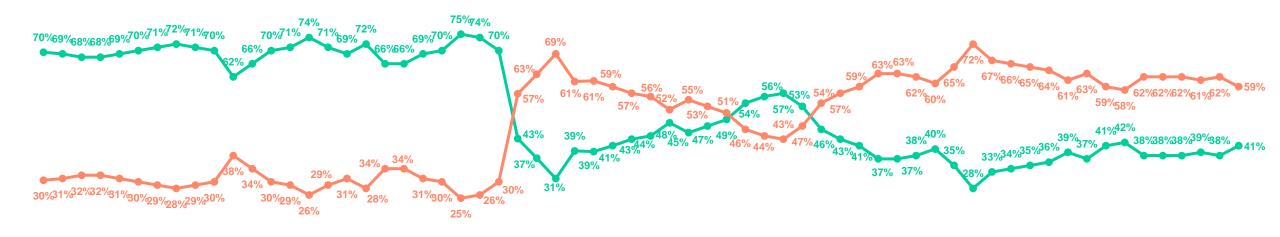
Source: Harvard CAPS-Harris Poll (October 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020

% Who Say "Right Track"



Perceived Strength Of The U.S. Economy Remains Underwater, With A Slight +3%-pt Improvement From Last Month

October Harvard-Harris Poll: How strong do you think the U.S. economy is today?



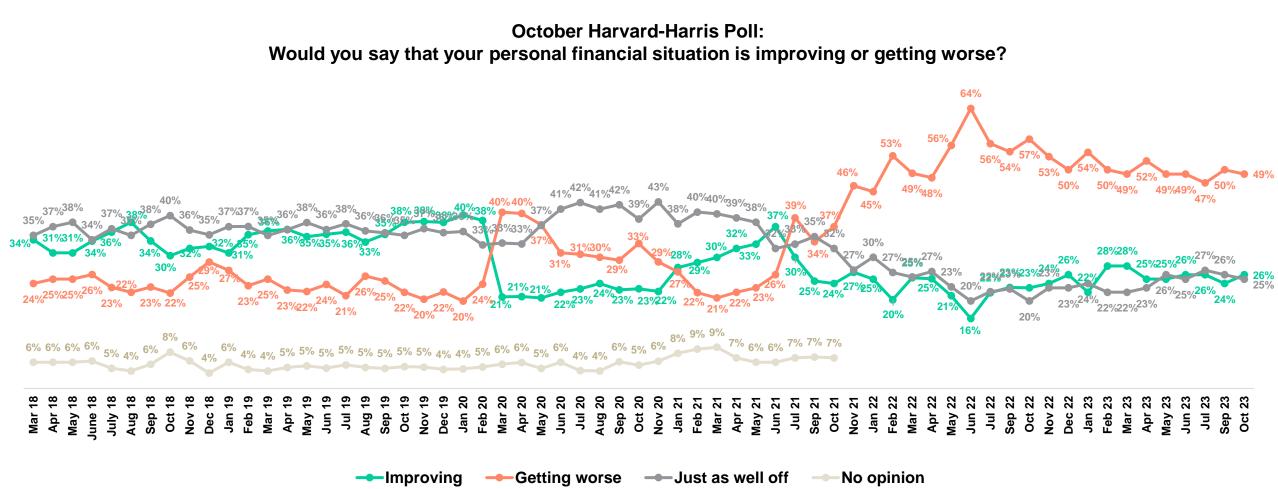




Source: Harvard CAPS-Harris Poll (October 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020



Half Of Voters Continue To Say Their Personal Financial Situation Is Worsening





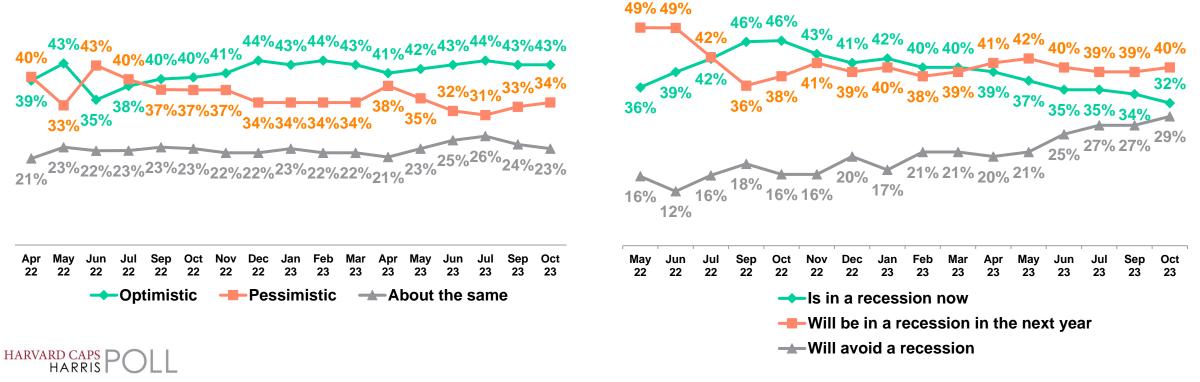
Source: Harvard CAPS-Harris Poll (October 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020

-More Americans Are Optimistic Rather Than Pessimistic About Their Life Over The Next Year; Slightly More Voters Think The U.S. Will Avoid A Recession

October Harvard-Harris Poll:

In general, are you feeling optimistic or pessimistic about your life over the next year?

Do you think the U.S. is in a recession now, will be in a recession in the next year or most likely will avoid a recession?



Source: Harvard CAPS-Harris Poll (October 2023) Harris Insights & Analytics LLC, A Stagwell Company © 2020

MONTHLY TREND PULSE

The State of America

2 In 3+ Say Political Divisiveness & The State Of Country Are Getting Worse



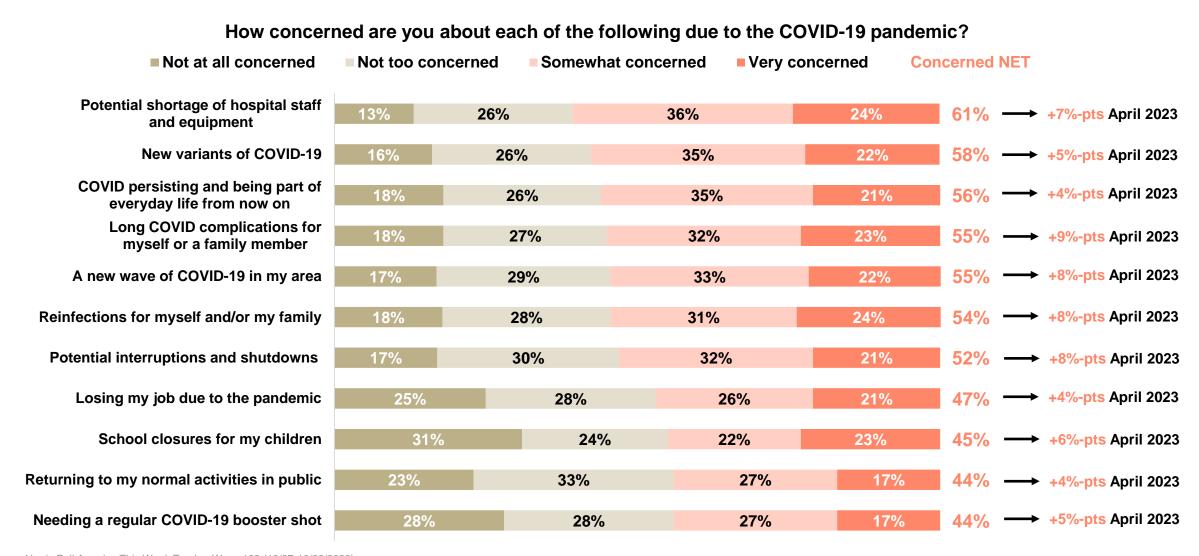
Do you think the following are getting better or worse?

Source: Harris Poll America This Week Tracker Wave 192 (10/27-10/29/2023) BASE: GENERAL PUBLIC W192 (n=2112)

TND05. Do you think the following are getting better or worse?

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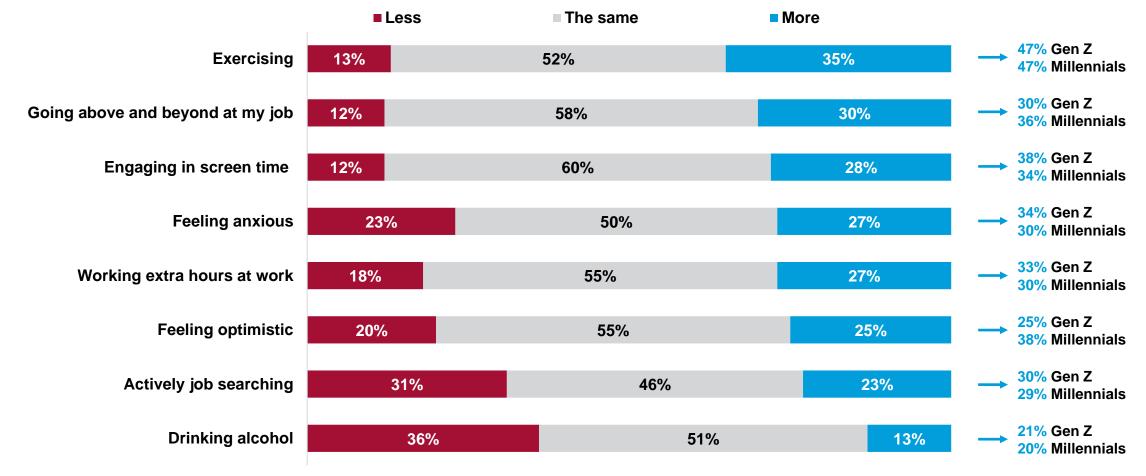
Don't Forget COVID: Concerns Jump For Long-COVID, New Waves, Reinfections



Source: Harris Poll America This Week Tracker Wave 192 (10/27-10/29/2023) <u>BASE: GENERAL PUBLIC W192 (bases vary)</u> TND06. How concerned are you about each of the following due to the COVID-19 pandemic? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Over 1 In 4 Americans Feel More Anxious Today Compared To 6 Months Ago

Please tell us a little bit about your daily life and personal habits vs. six months ago, are you doing/experiencing any of the following more or less?



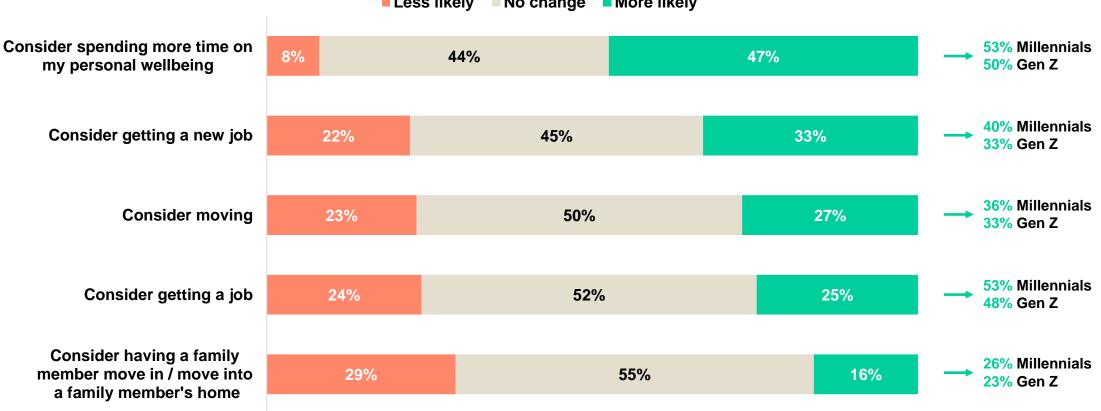
Source: Harris Poll America This Week Tracker Wave 192 (10/27-10/29/2023)

BASE: GENERAL PUBLIC W192 (bases vary)

TND07. Please tell us a little bit about your daily life and personal habits vs. six months ago, are you doing/experiencing any of the following more or less? Harris Insights & Analytics LLC, A Stagwell Company © 2020

And Many Continue To Consider Big Personal Changes In Their Lives

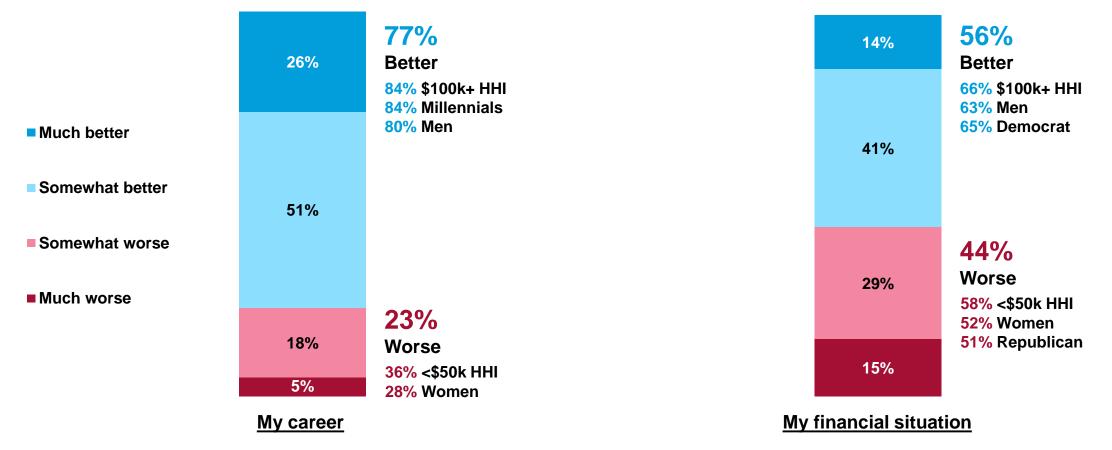
In the next six months are you more likely to do any of the following because the state of the world?



Less likely No change More likely

Careers Are Improving, But Finances Are Worsening For More Than 2 In 5

Do you think the following are getting better or worse?



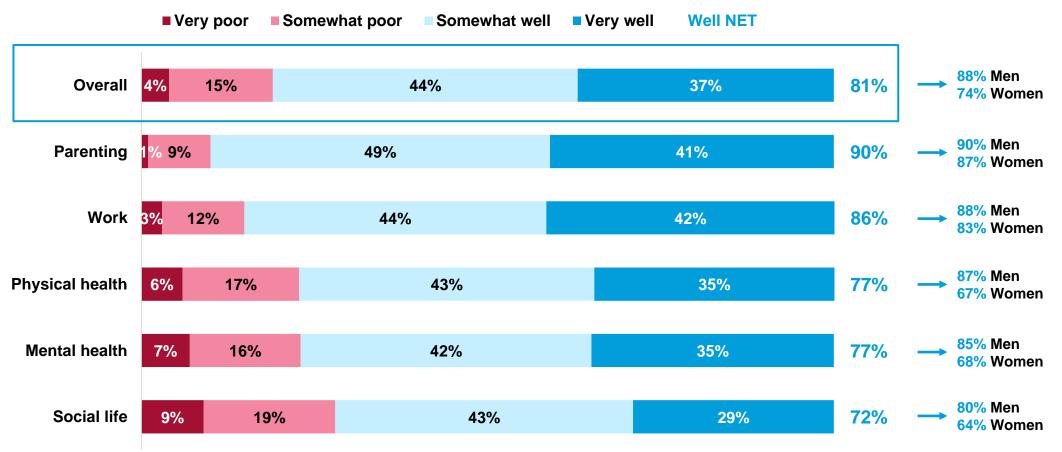
As Just A Fifth Report Being Very Satisfied With Their Financial Situations

Not at all satisfied Not too satisfied Somewhat satisfied Very satisfied Satisfied NET 79% Millennials My life overall 7% 44% 73% 19% 29% 77% Boomer+ The life I am providing for my 82% Millennials 43% 81% 14% 38% child(ren) 85% Boomer+ 81% Millennials My work-life balance 6% 18% 45% 32% 77% 90% Boomer+ 74% Millennials My mental health 8% 18% 40% 34% 74% 82% Boomer+ 76% Millennials My physical health 46% 68% 9% 23% 22% 62% Millennials 37% 56% My financial situation 17% 26% 19% 61% Boomer+

How satisfied are you with the following?

Source: Harris Poll America This Week Tracker Wave 177 (07/14-07/16/2023) <u>BASE: GENERAL PUBLIC W192 (bases vary)</u> TND08. How satisfied are you with the following? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Most Parents Say They're Doing Well Across Life, Work, Parenting, Etc. But Clear Differences Between Mothers & Fathers Arise



How are you doing across the following?

Among parents with children under 18

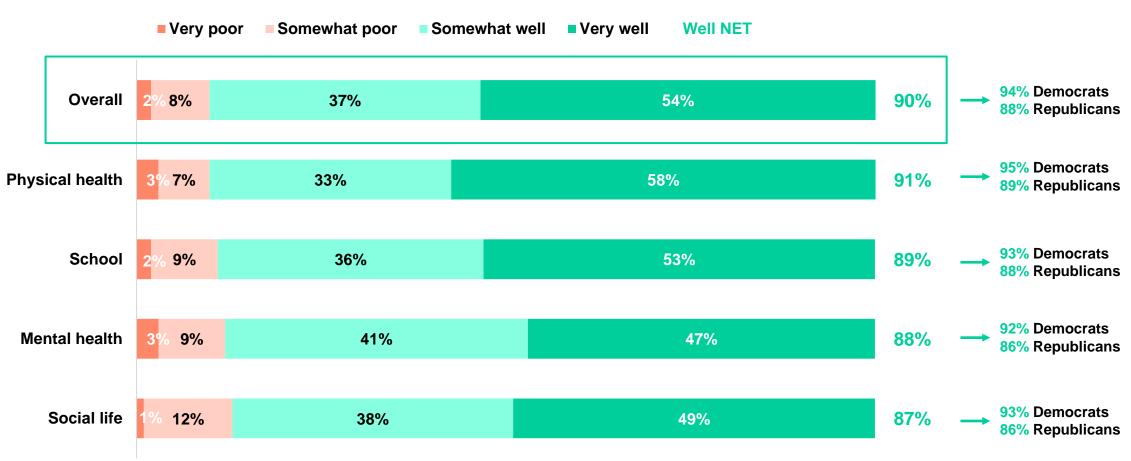
Source: Harris Poll America This Week Tracker Wave 192 (10/27-10/29/2023)

BASE: PARENTS WITH KIDS <18 W192 (bases vary)

TND10b. How are you doing across the following?

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-And Parents Are Optimistic On Their Children's Schooling, Health, & Social Life With Democrat Parents Being Just Slightly More Optimistic



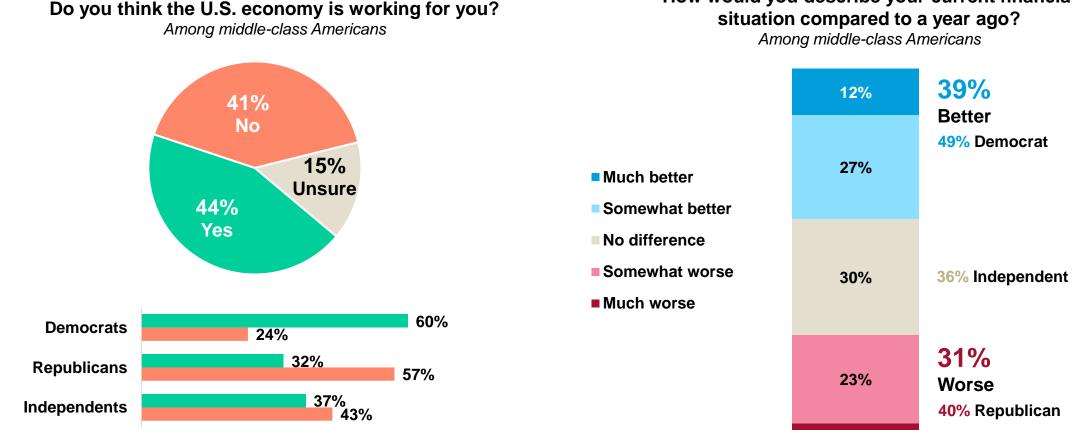
How are your children doing across the following? Among parents with children under 18

Source: Harris Poll America This Week Tracker Wave 192 (10/27-10/29/2023) BASE: PARENTS WITH KIDS <18 W192 (bases vary) TND10. How are your children doing across the following? Harris Insights & Analytics LLC, A Stagwell Company © 2020

HARRIS POLL IN THE MEDIA

The American Middle-Class

The Economy Doesn't Resonate With Many Middle-Class Americans



Read more here

How would you describe your current financial situation compared to a year ago?

8%

Source: Harris Poll America This Week Tracker Waves 188 & 189 (09/29-10/08/2023) BASE: MIDDLE CLASS AMERICANS W188-189 (n=1478) BMC04. Do you think the U.S. economy is working for you? MID04. How would you describe your current financial situation compared to...? Harris Insights & Analytics LLC, A Stagwell Company © 2020

Bloombera

Middle-Class Americans Are Rattled by Fed's Fight Against Inflation

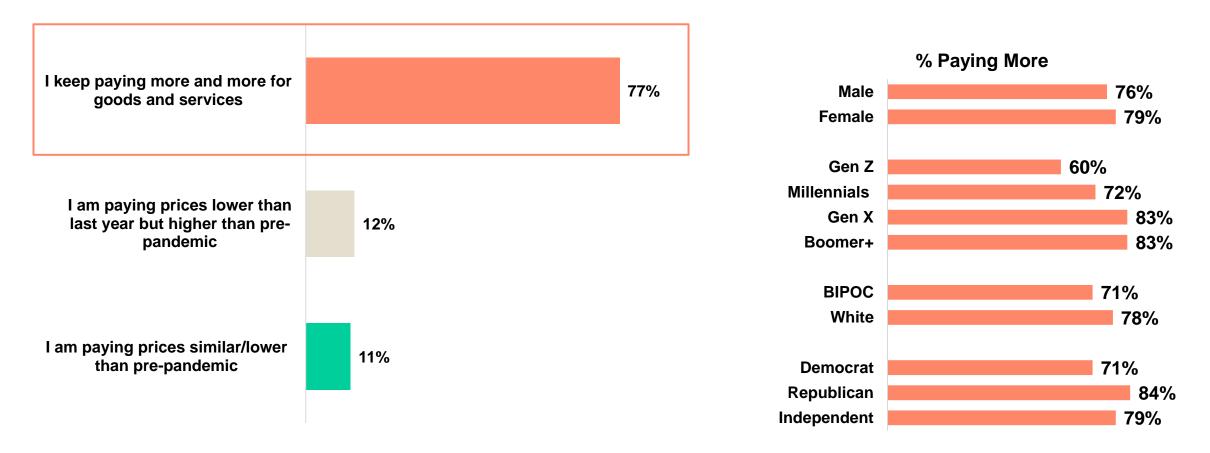
■ 57% of middle-class hurting from borrowing costs, poll finds More in this group are stressed about economy than a year ago

AMERICA THIS WEEK: FROM THE HARRIS POLL

As The Majority Report Prices Are Still Increasing

Which of the following comes closest to your experience around inflation today?

Among middle-class Americans

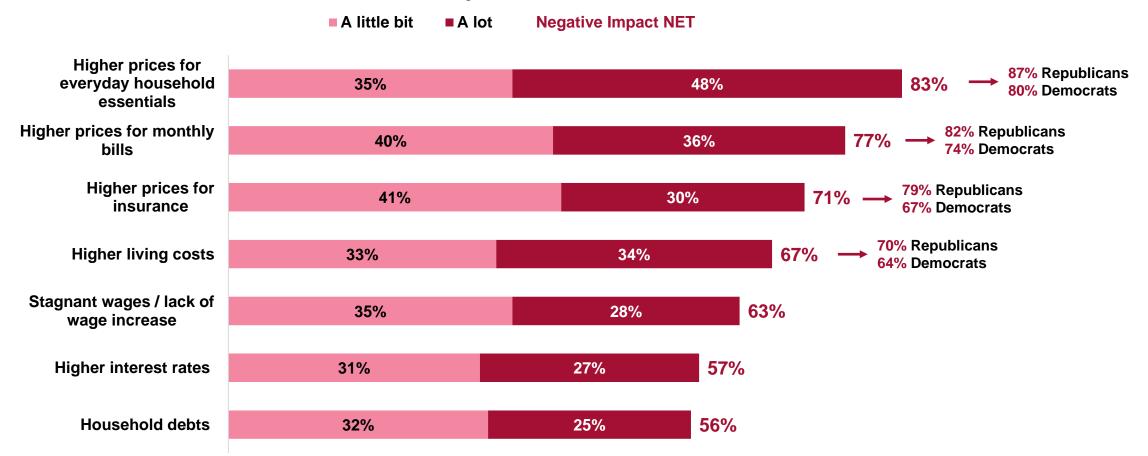


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Leaving Middle-Class Americans Stuck With Too Many Financial Pain Points

Thinking over the last few months, how much have the following negatively impacted your household's financial health?

Among middle-class Americans



Source: Harris Poll America This Week Tracker Waves 188 & 189 (09/29-10/08/2023)

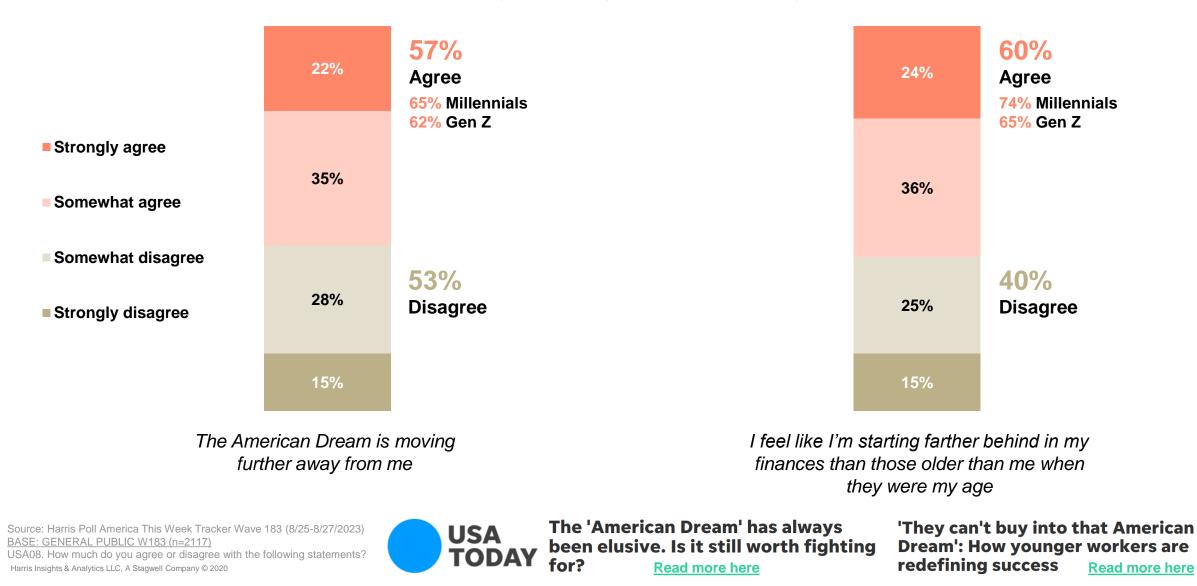
BASE: MIDDLE CLASS AMERICANS W188-189 (n=1478)

BMC07. Thinking over the last few months, how much have the following negatively impacted your household's financial health? Harris Insights & Analytics LLC, A Stagwell Company © 2020 HARRIS POLL IN THE MEDIA

The Elusive American Dream

The American Dream Feels Unattainable For Younger Americans

How much do you agree or disagree with the following statements?

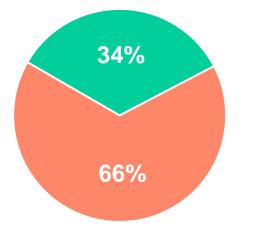


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As Novel Hardships & Systemic Breakdowns Hold Gen Z/Millennials Back

Which do you agree with most?

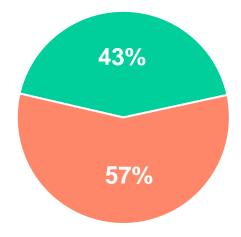
Younger generations are facing the same hardships as previous generations



Younger generations are facing new hardships that previous generations haven't

Source: Harris Poll America This Week Tracker Wave 183 (8/25-8/27/2023) <u>BASE: GENERAL PUBLIC W183 (n=2117)</u> USA08. How much do you agree or disagree with the following statements? USA07. Why do you believe the American Dream may feel unattainable for younger generations today? Harris Insights & Analytics LLC, A Stagwell Company © 2020 Why do you believe the American Dream may feel unattainable for younger generations today?

Younger people don't want to work hard anymore and therefore won't achieve the American Dream



There have been systemic breakdowns that have left younger generations at too big of a deficit to be able to attain the American Dream no matter how hard they work



HARRIS POLL AT THE 2023 FORBES CMO SUMMIT

What Comes Next? Trends To Track

#1. The Care Bear Stare Is An Economic Driver

80%

Of Gen Z/Millennials say women supporting women is a key economic trend fueling today's economy (e.g., Taylor Swift Tour, Beyonce Tour, Barbie movie, etc.).

(v. Gen X/Boomer+: 66%; Millennial Men: 84%)

Source: Forbes 2023 CMO Summit (October 2023)

74%

Are interested in more experiences that are centered around women's interests, outlooks, and communities

(v. Gen X/Boomer+: 48%)

68%

Believe "The Eras and Renaissance Tour injected joy into society" (regardless if one attended or not)

(Millennial Men: 78%)

65%

Are likely to spend more money this year supporting women

26% of Millennials already spent \$500+ this summer on women-centric experiences

54%

Report plans to significantly save to attend a future mega tour of a female performer

(Millennial Men: 66%)

#2. The F-Yeah Economy Is Keeping Americans Young

78%

Of Americans report **needing a break from societal distress**

78% Want to engage in experiences today that were fun as a kid

Source: Forbes 2023 CMO Summit (October 2023)

87%

Say being "playful is important to my mental health"

78%

Agree adults need more time to be playful

85%

Agree they're "not going to deprive myself the comforts of life now for a future that feels like it could change at any moment"

#3. Teleport Expectations: Young Consumers Want More

77%

Of Gen Z/Millennials want to be fully immersed in the brand experience the moment they enter a store

77% crave retail experiences that allow them to escape and explore

74%

Are looking for retail experiences that activate their five senses for a richer, immersive visit

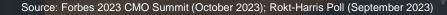
79%

Are interested in retail stores blending more immersive technology into their space

Half

Of Gen Z wants shopping experiences that use AR/VR to make shopping more fun

AdAge Read more here HOW GEN Z ENVISIONS AI IMPROVING E-COMMERCE



#4. Al Is A Mind Melt

67%

of Americans report "I can't keep up with all the changes AI creates in society"

79%

of Americans believe that "our best hope for AI is that companies step in and ethically guide AI on behalf of society"

Source: Forbes 2023 CMO Summit (October 2023)

Harris Insights & Analytics LLC, A Stagwell Company © 2020

69% I'm excited about the potential of AI making society better

Gen Z/Millennial

70% AI will allow me to expand my creativity like

never before

68% There is no way that AI can be completely ethical

> 75% AI will make it more difficult to protect artists and their work

88% Gen Z, 77% Millennials think Al can improve online shopping

78% AI has the ability to be exploitive and profit off others without compensation

Forbes

2023 Forbes CMO Summit Day 2: Everything Is Uncomfortable: Ten Signals of Liminality & What Comes Next

Check out CEO John Gerzema & CSO Libby Rodney's full presentation here

Thank you!

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Libby Rodney, CSO Irodney@harrispoll.com