

# Predicting Individual Media Consumption with Passive Behavioral Data

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## Introduction

- Predicting and recommending TV shows and movies for users to watch is integral to the success of any streaming service and a big driver of revenue and retention.
- In this project, we take the watch histories of Netflix subscribers and use them to:
  - recommend shows and movies for users to watch
  - predict which shows/movies each user will watch next.

## Data

We use two data sources:



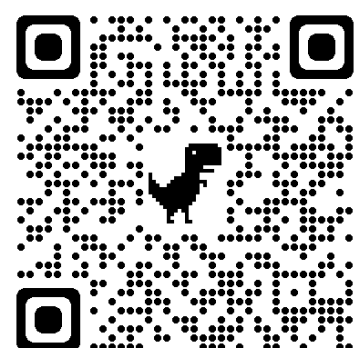
Samba TV data (user activity):

- Netflix users from before 9/26/2021
- User id, title, start time, end time, duration, season, episode, genre
- >38 million rows, almost 900,000 users



Netflix show data – from Kaggle:

- Information about over 8000 Netflix shows and movies
- Type (TV Show/Movie), title, country, date\_added, release\_year, rating (PG/R etc.), duration (# minutes for movies, # seasons for shows), listed\_in (list of genres), description



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## Objective #1: Recommending Movies and TV Shows

### Content Based Recommendation

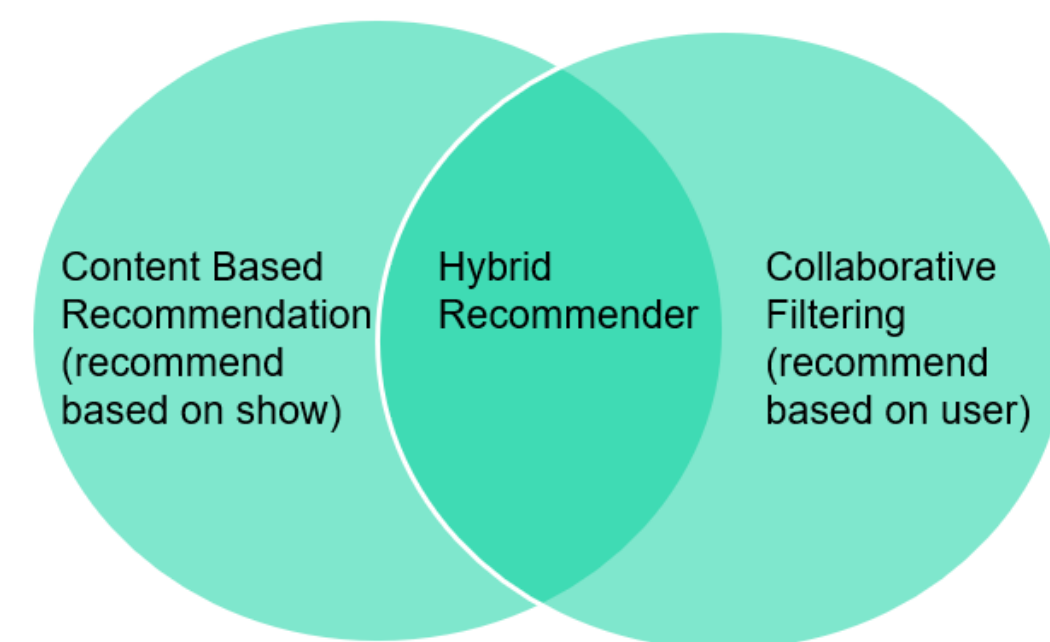
- Recommend shows that are most similar to a given show
- Use cosine similarity and NLP to choose these shows
- Ex. – shows most similar to Stranger Things are:
  - Chilling Adventures of Sabrina
  - Hemlockgrove
  - Beyond Stranger Things
  - Twin Peaks
  - Manifest

### Collaborative Filtering

- Recommend shows that similar users to a given user watched/enjoyed
- Use SVD (singular value decomposition) and linear algebra to find similar users
- Ex. - many users watched both Stranger Things and Emily in Paris:
  - User x watches Stranger Things -> gets recommended Emily in Paris

### Hybrid Recommendation

- Combination of Content Based Recommendation and Collaborative Filtering
- Predict shows that are recommended by both recommendation methods



Methods would need to be implemented in real-time to determine which recommendation method is best.

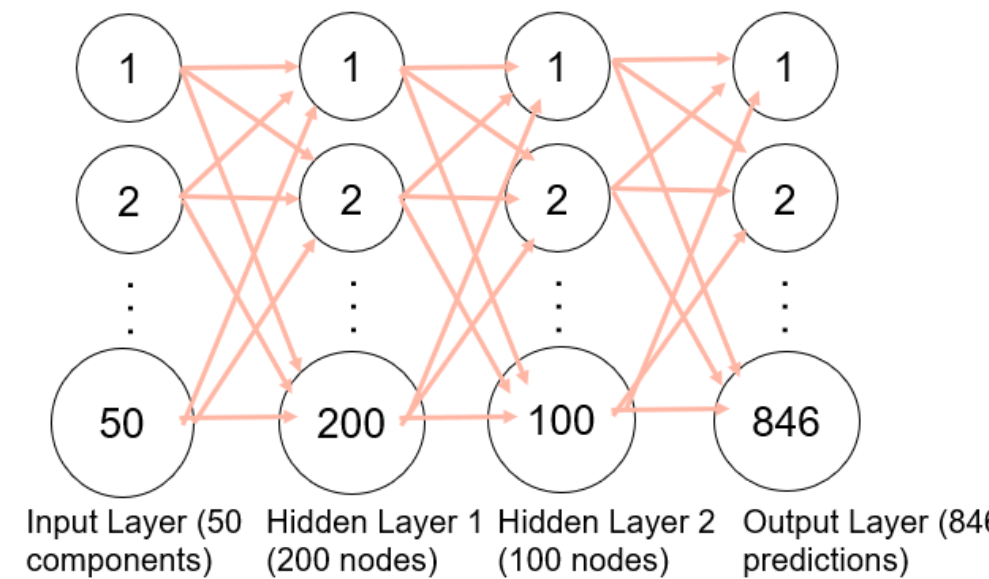
## Objective #2: Predicting Next Show Watched

Attributes used to make predictions:

- watch time per show (1 hot encoded)
- # shows watched by genre, country, rating, movie/tv show

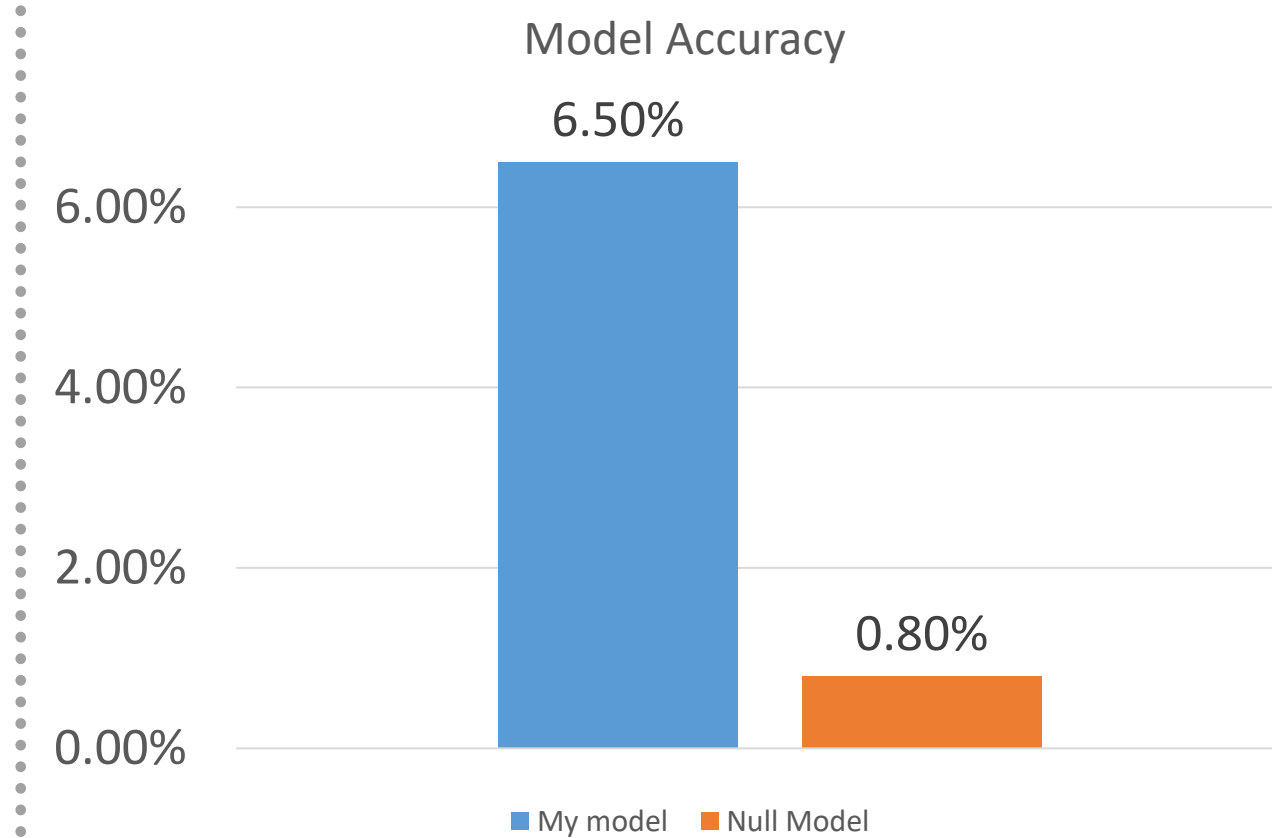
### Model Used:

- Neural Network (type of neural network)
- We are predicting the next show a user will watch
- We have 1 model that predicts the probability of each show being the next show



### Results:

- Best accuracy I got was: 6.5%
- 8x better than null model



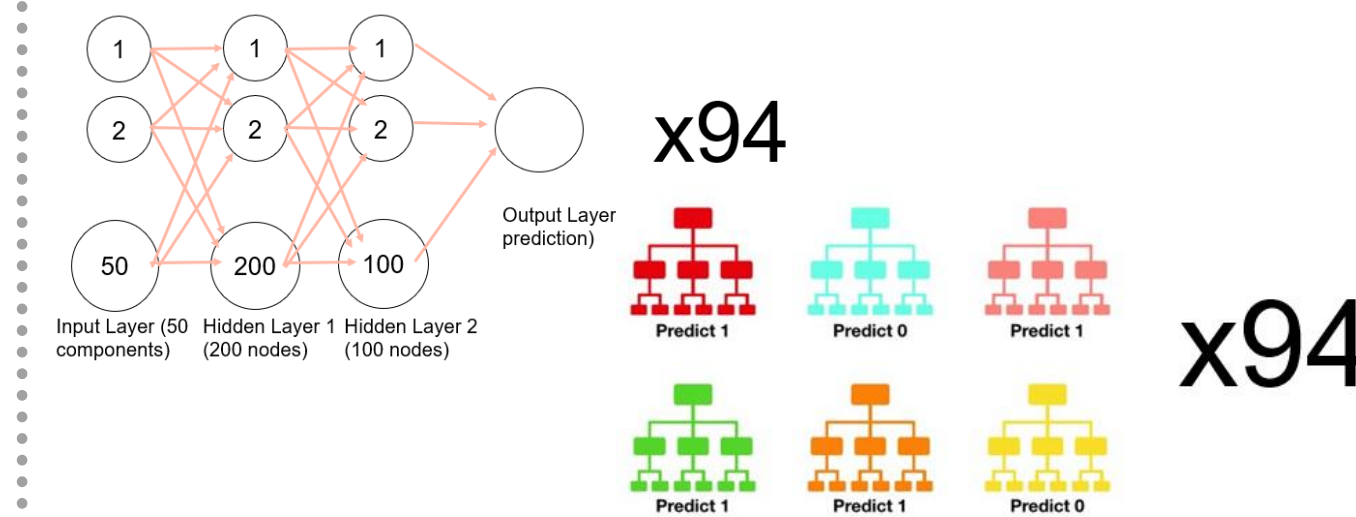
To increase the usability of the model, we looked at all shows watched in the next 60 days rather than the next show.

## Objective #3: Predicting Shows Watched in Next 60 Days

### Models Used (continued):

Neural Net vs Random Forest

- Predicting shows a user will watch in the next 60 days
- We have 1 model per show



### Results:

Neural Model #2:

- Predicted whether each user will watch a show
- Made these predictions for all shows with enough viewer data
- Confusion matrix across all shows:

	Pred. Negative	Pred. Positive
Actual Negative	39755	9358
Actual Positive	1489	458

- Total accuracy: 78.76%, F1 score: 7.7%
- Accuracy (shows watched in next 60 days): 19.04%
- We can advertise to 9816 users (19.2% of users)
- For these users, our predictions have 4.7% accuracy

Random Forest:

- Same data used as Neural Model #2

	Pred. Negative	Pred. Positive
Actual Negative	47484	1629
Actual Positive	1839	108

- Total accuracy: 97.92%, F1 score: 1%
- Accuracy (shows watched in next 60 days): <1%
- (Overfitted more than the neural network)
- We can advertise to 1737 users (3.4% of users)
- For these users, our predictions have 6.2% accuracy

## Conclusions

- Implemented multiple recommendation models
- Prediction model for next show was 8x more accurate than null model, but nominally still low (6.5%)
- When predicting over the next 60 days: Neural model reached a far larger audience than the random forest, but had less accuracy

## Next Steps

- Include user ratings
- Incorporate more features into dataset
  - Ex. – show descriptions/tags
- Try predicting something less specific than watching a specific show
  - Ex. – watching a specific genre
- Change prediction timeframe
  - Instead of predicting shows watched over next 30 or 60 days, try next 75 or 90 days

